

Sl.No.	Channels	For the Quarter		Upto the Quarter		For the corresponding quarter of the previous year		Up to the corresponding quarter of the previous year	
		No. of Policies	Premium (Rs.Lakhs)	No. of Policies	Premium (Rs.Lakhs)	No. of Policies	Premium (Rs.Lakhs)	No. of Policies	Premium (Rs.Lakhs)
1	Individual agents	4,908	810	13,742	1,994	3,863	568	11,747	1,636
2	Corporate Agents-Banks	26,020	7,193	3,51,451	23,279	20,886	2,896	93,095	12,082
3	Corporate Agents -Others	7,051	4,099	7,13,156	10,513	3,93,843	1,695	4,95,331	3,043
4	Brokers	2,20,365	11,108	10,93,580	40,008	3,73,877	9,358	12,58,743	27,204
5	Micro Agents	-	305	1,66,298	778	75,073	163	1,11,871	254
6	Direct Business -Officers/Employees								
	Online (Through Company Website)	3,349	276	7,883	667	842	73	2,525	225
	Others	68,813	8,973	8,04,959	31,079	3,60,427	8,329	13,92,379	25,283
7	Common Service Centres(CSC)								
8	Insurance Marketing Firm								
9	Point of sales person (Direct)	14,126	2,029	42,760	5,031	11,138	1,091	38,249	3,726
10	MISP (Direct)	-	-	-	-	-	-	-	-
11	Web Aggregators	96	13	678	60	148	18	49,508	793
12	Referral Arrangements	-	-	-	-	-	-	-	-
13	Other	-	-	-	-	-	-	-	-
	Total (A)	3,44,728	34,806	31,94,507	1,13,409	12,40,097	24,192	34,53,448	74,247
14	Business outside India (B)								
	Grand Total (A+B)	3,44,728	34,806	31,94,507	1,13,409	12,40,097	24,192	34,53,448	74,247