Kotak Mahindra General Insurance Company Limited

IRDAI Registration No. 152 Dated November 18, 2015

SCHEDULES TO AND FORMING PART OF THE REVENUE ACCOUNTS AND PROFIT AND LOSS ACCOUNT FOR THE QUARTER ENDED ON AND TO BALANCE SHEET AS AT June 30,2020

FORM NL-6-COMMISSION SCHEDULE
COMMISSION

Rs '000

For the quarter ended June 30,2020

Particulars	Fire	Marine	Miscellaneous												Grand Total
			Motor OD	Motor TP	Motor Total	Workmen's Compensation	Personal Accident	Health Insurance	Liability	Engineering	Trade Credit	Aviation	Others	Miscellaneous Total	
Commission paid															
Commission Paid Direct	5,642	-	44,377	165	44,542	154	235	31,781	-	149	-	-	2,317	79,178	84,820
Add: Re-insurance Accepted	540	-	-	-	-	-	-	-	-	27	-	-	11	38	578
Less: Commission on Re-insurance Ceded	5,604	-	1,988	571	2,559	13	14,485	2,353	-	143	-	-	1,055	20,608	26,212
Net Commission	**578**	**-**	**42,389**	**(406)**	**41,983**	**141**	**(14,250)**	**29,428**	**-**	**33**	**-**	**-**	**1,273**	**58,608**	**59,186**
Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:															
Agents	67	-	2,837	-	2,837	-	1	434	-	24	-	-	3	3,299	3,366
Brokers	1,030	-	19,229	3	19,232	15	228	1,103	-	124	-	-	430	21,132	22,162
Corporate Agency	4,545	-	10,416	1	10,417	139	6	30,014	-	1	-	-	1,884	42,461	47,006
Others	-	-	11,895	161	12,056	-	-	230	-	-	-	-	-	12,286	12,286
TOTAL	**5,642**	**-**	**44,377**	**165**	**44,542**	**154**	**235**	**31,781**	**-**	**149**	**-**	**-**	**2,317**	**79,178**	**84,820**

Upto the quarter ended June 30,2020

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For the quarter ended June 30,2019

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			Motor OD	Motor TP	Motor Total	Workmen's Compensation	Personal Accident	Health Insurance	Liability	Engineering	Trade Credit	Aviation	Others	Miscellaneous Total	
Commission paid															
Commission Paid Direct	8,559	-	43,597	5	43,602	111	3,479	19,421	-	1,359	-	-	3,230	71,202	79,761
Add: Re-insurance Accepted	292	-	-	-	-	-	-	-	-	29	-	-	-	29	321
Less: Commission on Re-insurance Ceded	3,052	-	1,922	570	2,492	7	14,532	2,847	-	1,156	-	-	1,012	22,046	25,098
Net Commission	**5,799**	**-**	**41,675**	**(565)**	**41,110**	**104**	**(11,053)**	**16,574**	**-**	**232**	**-**	**-**	**2,218**	**49,185**	**54,984**
Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Agents	98	-	4,044	2	4,046	27	-	73	-	-	-	-	9	4,155	4,253
Brokers	197	-	19,829	1	19,830	28	3,478	2,449	-	1,310	-	-	705	27,800	27,997
Corporate Agency	8,264	-	12,457	1	12,458	56	1	16,298	-	49	-	-	2,516	31,378	39,642
Others	-	-	7,267	1	7,268	-	-	601	-	-	-	-	-	7,869	7,869
TOTAL	**8,559**	**-**	**43,597**	**5**	**43,602**	**111**	**3,479**	**19,421**	**-**	**1,359**	**-**	**-**	**3,230**	**71,202**	**79,761**

Upto the quarter ended June 30,2019

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TOTAL	**8,559**	**-**	**43,597**	**5**	**43,602**	**111**	**3,479**	**19,421**	**-**	**1,359**	**-**	**-**	**3,230**	**71,202**	**79,761**