



(Amount in Rs. Lakhs)

| Particulars | FIRE | | Marine Cargo | | Marine Hull | | Total Marine | | Motor OD | | Motor TP | | Total Motor | | Health | | Personal Accident | | Travel Insurance | |
|--|-------------------------------|---------------------------------|-------------------------------|---------------------------------|-------------------------------|---------------------------------|-------------------------------|---------------------------------|-------------------------------|---------------------------------|-------------------------------|---------------------------------|-------------------------------|---------------------------------|-------------------------------|---------------------------------|-------------------------------|---------------------------------|-------------------------------|---------------------------------|
| | For the Quarter June 30, 2022 | Up to the quarter June 30, 2022 | For the Quarter June 30, 2022 | Up to the quarter June 30, 2022 | For the Quarter June 30, 2022 | Up to the quarter June 30, 2022 | For the Quarter June 30, 2022 | Up to the quarter June 30, 2022 | For the Quarter June 30, 2022 | Up to the quarter June 30, 2022 | For the Quarter June 30, 2022 | Up to the quarter June 30, 2022 | For the Quarter June 30, 2022 | Up to the quarter June 30, 2022 | For the Quarter June 30, 2022 | Up to the quarter June 30, 2022 | For the Quarter June 30, 2022 | Up to the quarter June 30, 2022 | For the Quarter June 30, 2022 | Up to the quarter June 30, 2022 |
| Commission & Remuneration | 137.29 | 137.29 | 61.50 | 61.50 | - | - | 61.50 | 61.50 | 708.64 | 708.64 | 28.39 | 28.39 | 737.03 | 737.03 | 361.21 | 361.21 | 9.35 | 9.35 | - | - |
| Rewards | 28.79 | 28.79 | 18.44 | 18.44 | - | - | 18.44 | 18.44 | 190.10 | 190.10 | 8.28 | 8.28 | 198.38 | 198.38 | 12.38 | 12.38 | 2.11 | 2.11 | - | - |
| Distribution fees | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Gross Commission | 166.08 | 166.08 | 79.94 | 79.94 | - | - | 79.94 | 79.94 | 898.74 | 898.74 | 36.67 | 36.67 | 935.41 | 935.41 | 373.59 | 373.59 | 11.46 | 11.46 | - | - |
| Add: Commission on Re-insurance Accepted | 44.82 | 44.82 | 0.43 | 0.43 | - | - | 0.43 | 0.43 | - | - | - | - | - | - | - | - | - | - | - | - |
| Less: Commission on Re-insurance Ceded | 302.97 | 302.97 | 49.50 | 49.50 | - | - | 49.50 | 49.50 | 313.47 | 313.47 | 9.40 | 9.40 | 322.87 | 322.87 | 415.18 | 415.18 | 66.66 | 66.66 | - | - |
| Net Commission | (92.07) | (92.07) | 30.87 | 30.87 | - | - | 30.87 | 30.87 | 585.27 | 585.27 | 27.27 | 27.27 | 612.54 | 612.54 | (41.59) | (41.59) | (55.20) | (55.20) | - | - |
| Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below: | | | | | | | | | | | | | | | | | | | | |
| Individual Agents | 2.50 | 2.50 | 3.38 | 3.38 | - | - | 3.38 | 3.38 | 24.73 | 24.73 | 0.02 | 0.02 | 24.75 | 24.75 | 21.14 | 21.14 | 0.36 | 0.36 | - | - |
| Corporate Agents-Banks/FII/HFC | 18.12 | 18.12 | 0.05 | 0.05 | - | - | 0.05 | 0.05 | 48.51 | 48.51 | 0.00 | 0.00 | 48.51 | 48.51 | 230.84 | 230.84 | 0.10 | 0.10 | - | - |
| Corporate Agents-Others | 23.18 | 23.18 | - | - | - | - | - | - | 26.46 | 26.46 | 0.79 | 0.79 | 27.25 | 27.25 | 80.37 | 80.37 | 2.20 | 2.20 | - | - |
| Insurance Brokers | 122.15 | 122.15 | 76.51 | 76.51 | - | - | 76.51 | 76.51 | 702.43 | 702.43 | 35.49 | 35.49 | 737.93 | 737.93 | 29.39 | 29.39 | 8.73 | 8.73 | - | - |
| Direct Business - Online | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| MISP (Direct) | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Web Aggregators | 0.08 | 0.08 | - | - | - | - | - | - | 0.91 | 0.91 | 0.02 | 0.02 | 0.93 | 0.93 | 0.58 | 0.58 | 0.02 | 0.02 | - | - |
| Insurance Marketing Firm | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Common Service Centers | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Micro Agents | - | - | - | - | - | - | - | - | - | - | - | - | - | - | 8.75 | 8.75 | - | - | - | - |
| Point of Sales (Direct) | 0.05 | 0.05 | - | - | - | - | - | - | 95.70 | 95.70 | 0.34 | 0.34 | 96.04 | 96.04 | 2.50 | 2.50 | 0.05 | 0.05 | - | - |
| Other (to be specified) | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| TOTAL | 166.08 | 166.08 | 79.94 | 79.94 | - | - | 79.94 | 79.94 | 898.74 | 898.74 | 36.67 | 36.67 | 935.41 | 935.41 | 373.59 | 373.59 | 11.46 | 11.46 | - | - |
| Commission and Rewards on (Excluding Reinsurance) Business written : | | | | | | | | | | | | | | | | | | | | |
| In India | 166.08 | 166.08 | 79.94 | 79.94 | - | - | 79.94 | 79.94 | 898.74 | 898.74 | 36.67 | 36.67 | 935.41 | 935.41 | 373.59 | 373.59 | 11.46 | 11.46 | - | - |
| Outside India | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |

| Particulars | FIRE | | Marine Cargo | | Marine Hull | | Total Marine | | Motor OD | | Motor TP | | Total Motor | | Health | | Personal Accident | | Overseas Travel Insurance | |
|--|-------------------------------|---------------------------------|-------------------------------|---------------------------------|-------------------------------|---------------------------------|-------------------------------|---------------------------------|-------------------------------|---------------------------------|-------------------------------|---------------------------------|-------------------------------|---------------------------------|-------------------------------|---------------------------------|-------------------------------|---------------------------------|-------------------------------|---------------------------------|
| | For the Quarter June 30, 2021 | Up to the quarter June 30, 2021 | For the Quarter June 30, 2021 | Up to the quarter June 30, 2021 | For the Quarter June 30, 2021 | Up to the quarter June 30, 2021 | For the Quarter June 30, 2021 | Up to the quarter June 30, 2021 | For the Quarter June 30, 2021 | Up to the quarter June 30, 2021 | For the Quarter June 30, 2021 | Up to the quarter June 30, 2021 | For the Quarter June 30, 2021 | Up to the quarter June 30, 2021 | For the Quarter June 30, 2021 | Up to the quarter June 30, 2021 | For the Quarter June 30, 2021 | Up to the quarter June 30, 2021 | For the Quarter June 30, 2021 | Up to the quarter June 30, 2021 |
| Commission & Remuneration | 75.18 | 75.18 | 1.55 | 1.55 | - | - | 1.55 | 1.55 | 374.58 | 374.58 | 10.04 | 10.04 | 384.63 | 384.63 | 296.83 | 296.83 | 7.64 | 7.64 | - | - |
| Rewards | 12.21 | 12.21 | 0.46 | 0.46 | - | - | 0.46 | 0.46 | 94.55 | 94.55 | 0.89 | 0.89 | 95.43 | 95.43 | 8.90 | 8.90 | 2.27 | 2.27 | - | - |
| Distribution fees | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Gross Commission | 87.39 | 87.39 | 2.01 | 2.01 | - | - | 2.01 | 2.01 | 469.13 | 469.13 | 10.93 | 10.93 | 480.06 | 480.06 | 305.73 | 305.73 | 9.91 | 9.91 | - | - |
| Add: Commission on Re-insurance Accepted | 16.33 | 16.33 | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Less: Commission on Re-insurance Ceded | 152.57 | 152.57 | 1.21 | 1.21 | - | - | 1.21 | 1.21 | 192.03 | 192.03 | 6.00 | 6.00 | 198.03 | 198.03 | 184.01 | 184.01 | 25.97 | 25.97 | - | - |
| Net Commission | (48.85) | (48.85) | 0.80 | 0.80 | - | - | 0.80 | 0.80 | 277.10 | 277.10 | 4.93 | 4.93 | 282.03 | 282.03 | 121.72 | 121.72 | (16.06) | (16.06) | - | - |
| Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below: | | | | | | | | | | | | | | | | | | | | |
| Individual Agents | 5.21 | 5.21 | - | - | - | - | - | - | 29.10 | 29.10 | - | - | 29.10 | 29.10 | 5.12 | 5.12 | 0.00 | 0.00 | - | - |
| Corporate Agents-Banks/FII/HFC | 21.81 | 21.81 | - | - | - | - | - | - | 55.69 | 55.69 | 0.00 | 0.00 | 55.70 | 55.70 | 258.27 | 258.27 | 0.07 | 0.07 | - | - |
| Corporate Agents-Others | 12.69 | 12.69 | - | - | - | - | - | - | 10.80 | 10.80 | 0.00 | 0.00 | 10.80 | 10.80 | 7.82 | 7.82 | 0.00 | 0.00 | - | - |
| Insurance Brokers | 47.65 | 47.65 | 2.01 | 2.01 | - | - | 2.01 | 2.01 | 242.70 | 242.70 | 0.75 | 0.75 | 243.46 | 243.46 | 30.63 | 30.63 | 9.82 | 9.82 | - | - |
| Direct Business - Online | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| MISP (Direct) | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Web Aggregators | 0.03 | 0.03 | - | - | - | - | - | - | 42.02 | 42.02 | 10.16 | 10.16 | 52.18 | 52.18 | 1.61 | 1.61 | 0.00 | 0.00 | - | - |
| Insurance Marketing Firm | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Common Service Centers | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Micro Agents | - | - | - | - | - | - | - | - | - | - | - | - | - | - | 1.09 | 1.09 | - | - | - | - |
| Point of Sales (Direct) | 0.01 | 0.01 | - | - | - | - | - | - | 88.81 | 88.81 | 0.01 | 0.01 | 88.82 | 88.82 | 1.19 | 1.19 | 0.01 | 0.01 | - | - |
| Other (to be specified) | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| TOTAL | 87.39 | 87.39 | 2.01 | 2.01 | - | - | 2.01 | 2.01 | 469.13 | 469.13 | 10.93 | 10.93 | 480.06 | 480.06 | 305.73 | 305.73 | 9.91 | 9.91 | - | - |
| Commission and Rewards on (Excluding Reinsurance) Business written : | | | | | | | | | | | | | | | | | | | | |
| In India | 87.39 | 87.39 | 2.01 | 2.01 | - | - | 2.01 | 2.01 | 469.13 | 469.13 | 10.93 | 10.93 | 480.06 | 480.06 | 305.73 | 305.73 | 9.91 | 9.91 | - | - |
| Outside India | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |

| Particulars | Miscellaneous | | | | | | | | | | | | | | | | (Amount in Rs. Lakhs) | | | | |
|---|-------------------------------|---------------------------------|--|---------------------------------|-------------------------------|---------------------------------|-------------------------------|---------------------------------|-------------------------------|---------------------------------|-------------------------------|---------------------------------|-------------------------------|---------------------------------|-------------------------------|---------------------------------|-------------------------------|---------------------------------|-------------------------------|---------------------------------|-----------------|
| | Total Health | | Workmen's Compensation/ Employer's Liability | | Public/ Product Liability | | Engineering | | Aviation | | Crop Insurance | | Other segments ^(B) | | Other Miscellaneous segment | | Total Miscellaneous | | Grand Total | | |
| | For the Quarter June 30, 2022 | Up to the quarter June 30, 2022 | For the Quarter June 30, 2022 | Up to the quarter June 30, 2022 | For the Quarter June 30, 2022 | Up to the quarter June 30, 2022 | For the Quarter June 30, 2022 | Up to the quarter June 30, 2022 | For the Quarter June 30, 2022 | Up to the quarter June 30, 2022 | For the Quarter June 30, 2022 | Up to the quarter June 30, 2022 | For the Quarter June 30, 2022 | Up to the quarter June 30, 2022 | For the Quarter June 30, 2022 | Up to the quarter June 30, 2022 | For the Quarter June 30, 2022 | Up to the quarter June 30, 2022 | For the Quarter June 30, 2022 | Up to the quarter June 30, 2022 | |
| Commission & Remuneration | 370.56 | 370.56 | 1.36 | 1.36 | 0.08 | 0.08 | 21.51 | 21.51 | - | - | - | - | - | - | - | 45.83 | 45.83 | 1,176.36 | 1,176.36 | 1,375.15 | 1,375.15 |
| Rewards | 14.49 | 14.49 | 0.21 | 0.21 | 0.02 | 0.02 | 6.43 | 6.43 | - | - | - | - | - | - | - | 7.78 | 7.78 | 227.32 | 227.32 | 274.55 | 274.55 |
| Distribution fees | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Gross Commission | 385.05 | 385.05 | 1.57 | 1.57 | 0.10 | 0.10 | 27.94 | 27.94 | - | - | - | - | - | - | - | 53.61 | 53.61 | 1,403.68 | 1,403.68 | 1,649.70 | 1,649.70 |
| Add: Commission on Re-insurance Accepted | - | - | - | - | - | - | 2.58 | 2.58 | - | - | - | - | - | - | - | 3.60 | 3.60 | 6.18 | 6.18 | 51.43 | 51.43 |
| Less: Commission on Re-insurance Ceded | 481.84 | 481.84 | 0.10 | 0.10 | 0.04 | 0.04 | 30.62 | 30.62 | - | - | - | - | - | - | - | 84.00 | 84.00 | 919.47 | 919.47 | 1,271.94 | 1,271.94 |
| Net Commission | (96.79) | (96.79) | 1.47 | 1.47 | 0.06 | 0.06 | (0.10) | (0.10) | - | - | - | - | - | - | - | (26.79) | (26.79) | 490.39 | 490.39 | 429.19 | 429.19 |
| Break-up of the expenses (Gross) incurred | | | | | | | | | | | | | | | | | | | | | |
| Individual Agents | 21.50 | 21.50 | 0.20 | 0.20 | - | - | 0.30 | 0.30 | - | - | - | - | - | - | - | 1.54 | 1.54 | 48.30 | 48.30 | 54.17 | 54.17 |
| Corporate Agents-Banks/FII/HFC | 230.94 | 230.94 | 0.65 | 0.65 | - | - | 0.06 | 0.06 | - | - | - | - | - | - | - | 19.91 | 19.91 | 300.07 | 300.07 | 318.24 | 318.24 |
| Corporate Agents-Others | 82.57 | 82.57 | 0.01 | 0.01 | - | - | - | - | - | - | - | - | - | - | - | 0.01 | 0.01 | 109.83 | 109.83 | 133.02 | 133.02 |
| Insurance Brokers | 38.13 | 38.13 | 0.71 | 0.71 | 0.10 | 0.10 | 27.58 | 27.58 | - | - | - | - | - | - | - | 32.16 | 32.16 | 836.60 | 836.60 | 1,035.26 | 1,035.26 |
| Direct Business - Onlinec | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| MISP (Direct) | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Web Aggregators | 0.60 | 0.60 | - | - | - | - | - | - | - | - | - | - | - | - | - | 0.00 | 0.00 | 1.53 | 1.53 | 1.61 | 1.61 |
| Insurance Marketing Firm | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Common Service Centers | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Micro Agents | 8.75 | 8.75 | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | 8.75 | 8.75 | 8.75 | 8.75 |
| Point of Sales (Direct) | 2.56 | 2.56 | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | 98.60 | 98.60 | 98.64 | 98.64 |
| Other (to be specified) | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| TOTAL | 385.05 | 385.05 | 1.57 | 1.57 | 0.10 | 0.10 | 27.94 | 27.94 | - | - | - | - | - | - | - | 53.61 | 53.61 | 1,403.68 | 1,403.68 | 1,649.70 | 1,649.70 |
| Commission and Rewards on (Excluding Reinsurance) Business written : | | | | | | | | | | | | | | | | | | | | | |
| In India | 385.05 | 385.05 | 1.57 | 1.57 | 0.10 | 0.10 | 27.94 | 27.94 | - | - | - | - | - | - | - | 53.61 | 53.61 | 1,403.68 | 1,403.68 | 1,649.70 | 1,649.70 |
| Outside India | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |

| Particulars | Miscellaneous | | | | | | | | | | | | | | | | (Amount in Rs. Lakhs) | | | | |
|---|-------------------------------|---------------------------------|--|---------------------------------|-------------------------------|---------------------------------|-------------------------------|---------------------------------|-------------------------------|---------------------------------|-------------------------------|---------------------------------|-------------------------------|---------------------------------|-------------------------------|---------------------------------|-------------------------------|---------------------------------|-------------------------------|---------------------------------|---------------|
| | Total Health | | Workmen's Compensation/ Employer's Liability | | Public/ Product Liability | | Engineering | | Aviation | | Crop Insurance | | Other segments ^(B) | | Other Miscellaneous segments | | Total Miscellaneous | | Grand Total | | |
| | For the Quarter June 30, 2021 | Up to the quarter June 30, 2021 | For the Quarter June 30, 2021 | Up to the quarter June 30, 2021 | For the Quarter June 30, 2021 | Up to the quarter June 30, 2021 | For the Quarter June 30, 2021 | Up to the quarter June 30, 2021 | For the Quarter June 30, 2021 | Up to the quarter June 30, 2021 | For the Quarter June 30, 2021 | Up to the quarter June 30, 2021 | For the Quarter June 30, 2021 | Up to the quarter June 30, 2021 | For the Quarter June 30, 2021 | Up to the quarter June 30, 2021 | For the Quarter June 30, 2021 | Up to the quarter June 30, 2021 | For the Quarter June 30, 2021 | Up to the quarter June 30, 2021 | |
| Commission & Remuneration | 304.48 | 304.48 | 1.03 | 1.03 | - | - | 5.23 | 5.23 | - | - | - | - | - | - | - | 7.30 | 7.30 | 702.66 | 702.66 | 779.39 | 779.39 |
| Rewards | 11.16 | 11.16 | 0.06 | 0.06 | - | - | 1.55 | 1.55 | - | - | - | - | - | - | - | 1.73 | 1.73 | 109.94 | 109.94 | 122.61 | 122.61 |
| Distribution fees | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Gross Commission | 315.64 | 315.64 | 1.09 | 1.09 | - | - | 6.78 | 6.78 | - | - | - | - | - | - | - | 9.03 | 9.03 | 812.60 | 812.60 | 902.00 | 902.00 |
| Add: Commission on Re-insurance Accepted | - | - | - | - | - | - | 0.31 | 0.31 | - | - | - | - | - | - | - | 1.74 | 1.74 | 2.05 | 2.05 | 18.38 | 18.38 |
| Less: Commission on Re-insurance Ceded | 209.98 | 209.98 | 0.10 | 0.10 | - | - | 7.95 | 7.95 | - | - | - | - | - | - | - | 26.53 | 26.53 | 442.59 | 442.59 | 596.37 | 596.37 |
| Net Commission | 105.66 | 105.66 | 0.99 | 0.99 | - | - | (0.86) | (0.86) | - | - | - | - | - | - | - | (15.76) | (15.76) | 372.06 | 372.06 | 324.01 | 324.01 |
| Break-up of the expenses (Gross) incurred | | | | | | | | | | | | | | | | | | | | | |
| Individual Agents | 5.12 | 5.12 | 0.11 | 0.11 | - | - | 0.10 | 0.10 | - | - | - | - | - | - | - | 0.02 | 0.02 | 34.44 | 34.44 | 39.66 | 39.66 |
| Corporate Agents-Banks/FII/HFC | 258.35 | 258.35 | 0.82 | 0.82 | - | - | 0.07 | 0.07 | - | - | - | - | - | - | - | 1.55 | 1.55 | 316.48 | 316.48 | 338.28 | 338.28 |
| Corporate Agents-Others | 7.82 | 7.82 | - | - | - | - | - | - | - | - | - | - | - | - | - | 0.00 | 0.00 | 18.63 | 18.63 | 31.32 | 31.32 |
| Insurance Brokers | 40.45 | 40.45 | 0.14 | 0.14 | - | - | 6.61 | 6.61 | - | - | - | - | - | - | - | 7.46 | 7.46 | 298.13 | 298.13 | 347.78 | 347.78 |
| Direct Business - Onlinec | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| MISP (Direct) | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Web Aggregators | 1.61 | 1.61 | 0.02 | 0.02 | - | - | - | - | - | - | - | - | - | - | - | 0.00 | 0.00 | 53.81 | 53.81 | 53.84 | 53.84 |
| Insurance Marketing Firm | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Common Service Centers | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Micro Agents | 1.09 | 1.09 | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | 1.09 | 1.09 | 1.09 | 1.09 |
| Point of Sales (Direct) | 1.20 | 1.20 | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | 90.02 | 90.02 | 90.03 | 90.03 |
| Other (to be specified) | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| TOTAL | 315.64 | 315.64 | 1.09 | 1.09 | - | - | 6.78 | 6.78 | - | - | - | - | - | - | - | 9.03 | 9.03 | 812.60 | 812.60 | 902.00 | 902.00 |
| Commission and Rewards on (Excluding Reinsurance) Business written : | | | | | | | | | | | | | | | | | | | | | |
| In India | 315.64 | 315.64 | 1.09 | 1.09 | - | - | 6.78 | 6.78 | - | - | - | - | - | - | - | 9.03 | 9.03 | 812.60 | 812.60 | 902.00 | 902.00 |
| Outside India | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |