

SCHEDULES TO AND FORMING PART OF THE REVENUE ACCOUNTS AND PROFIT AND LOSS ACCOUNT FOR THE QUARTER ENDED ON AND TO BALANCE SHEET AS AT December 31,2019

FORM NL-6-COMMISSION SCHEDULE
COMMISSION

Rs '000

For the quarter ended December 31,2019															
Particulars	Fire	Marine	Miscellaneous												Grand Total
			Motor OD	Motor TP	Motor Total	Workmen's Compensation	Personal Accident	Health Insurance	Liability	Engineering	Trade Credit	Aviation	Others	Miscellaneous Total	
Commission paid															
Commission Paid Direct	12,897	-	69,040	97	69,137	185	1,786	23,919	-	779	-	-	5,773	101,579	114,476
Add: Re-insurance Accepted	107	-	-	-	-	-	-	-	-	23	-	-	-	23	130
Less: Commission on Re-insurance Ceded	4,437	-	2,965	813	3,778	9	17,550	3,148	-	388	-	-	1,304	26,177	30,614
Net Commission	8,567	-	66,075	(716)	65,359	176	(15,764)	20,771	-	414	-	-	4,469	75,425	83,992
Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:															
Agents	44	-	4,155	1	4,156	2	4	554	-	45	-	-	3	4,764	4,808
Brokers	518	-	40,709	88	40,797	34	1,781	705	-	718	-	-	785	44,820	45,338
Corporate Agency	12,335	-	13,647	2	13,649	149	1	21,180	-	16	-	-	4,985	39,980	52,315
Others	-	-	10,529	6	10,535	-	-	1,480	-	-	-	-	-	12,015	12,015
TOTAL	12,897	-	69,040	97	69,137	185	1,786	23,919	-	779	-	-	5,773	101,579	114,476

Upto the quarter ended December 31,2019															
Particulars	Fire	Marine	Miscellaneous												Grand Total
			Motor OD	Motor TP	Motor Total	Workmen's Compensation	Personal Accident	Health Insurance	Liability	Engineering	Trade Credit	Aviation	Others	Miscellaneous Total	
Commission paid															
Commission Paid Direct	34,204	-	162,414	110	162,524	402	7,871	69,001	-	2,344	-	-	15,011	257,153	291,357
Add: Re-insurance Accepted	585	-	-	-	-	-	-	-	-	67	-	-	-	67	652
Less: Commission on Re-insurance Ceded	10,895	-	7,103	2,086	9,189	22	48,766	8,558	-	1,591	-	-	3,955	72,081	82,976
Net Commission	23,894	-	155,311	(1,976)	153,335	380	(40,895)	60,443	-	820	-	-	11,056	185,139	209,033
Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:															
Agents	145	-	11,294	7	11,301	30	4	987	-	65	-	-	12	12,399	12,544
Brokers	952	-	86,113	91	86,204	76	7,861	4,600	-	2,169	-	-	1,462	102,372	103,324
Corporate Agency	33,107	-	40,137	4	40,141	296	6	59,536	-	110	-	-	13,537	113,626	146,733
Others	-	-	24,870	8	24,878	-	-	3,878	-	-	-	-	-	28,756	28,756
TOTAL	34,204	-	162,414	110	162,524	402	7,871	69,001	-	2,344	-	-	15,011	257,153	291,357

For the quarter ended December 31,2018															
Particulars	Fire	Marine	Miscellaneous												Grand Total
			Motor OD	Motor TP	Motor Total	Workmen's Compensation	Personal Accident	Health Insurance	Liability	Engineering	Trade Credit	Aviation	Others	Miscellaneous Total	
Commission paid															
Commission Paid Direct	5,187	-	49,542	10	49,552	-	284	13,161	-	220	-	-	5,258	68,475	73,662
Add: Re-insurance Accepted	57	-	-	-	-	-	-	-	-	20	-	-	-	20	77
Less: Commission on Re-insurance Ceded	4,693	-	2,329	726	3,055	-	11,650	1,207	-	216	-	-	862	16,990	21,683
Net Commission	551	-	47,213	(716)	46,497	-	(11,366)	11,954	-	24	-	-	4,396	51,505	52,056
Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:															
Agents	12	-	4,240	6	4,246	-	10	257	-	-	-	-	8	4,521	4,533
Brokers	306	-	19,831	1	19,832	-	264	747	-	200	-	-	181	21,224	21,530
Corporate Agency	4,869	-	16,097	2	16,099	-	10	12,085	-	20	-	-	5,069	33,283	38,152
Others	-	-	9,374	1	9,375	-	-	72	-	-	-	-	-	9,447	9,447
TOTAL	5,187	-	49,542	10	49,552	-	284	13,161	-	220	-	-	5,258	68,475	73,662

Upto the quarter ended December 31,2018															
Particulars	Fire	Marine	Miscellaneous												Grand Total
			Motor OD	Motor TP	Motor Total	Workmen's Compensation	Personal Accident	Health Insurance	Liability	Engineering	Trade Credit	Aviation	Others	Miscellaneous Total	
Commission paid															
Commission Paid Direct	13,084	-	120,901	20	120,921	-	421	40,266	-	269	-	-	13,354	175,231	188,315
Add: Re-insurance Accepted	281	-	-	-	-	-	-	-	-	43	-	-	-	43	324
Less: Commission on Re-insurance Ceded	11,401	-	5,568	1,711	7,279	-	22,344	4,292	-	266	-	-	1,738	35,919	47,320
Net Commission	1,964	-	115,333	(1,691)	113,642	-	(21,923)	35,974	-	46	-	-	11,616	139,355	141,319
Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:															
Agents	53	-	10,920	7	10,927	-	18	414	-	-	-	-	87	11,446	11,499
Brokers	601	-	40,224	1	40,225	-	379	4,646	-	200	-	-	393	45,843	46,444
Corporate Agency	12,430	-	45,332	10	45,342	-	24	35,028	-	69	-	-	12,874	93,337	105,767
Others	-	-	24,425	2	24,427	-	-	178	-	-	-	-	-	24,605	24,605
TOTAL	13,084	-	120,901	20	120,921	-	421	40,266	-	269	-	-	13,354	175,231	188,315