

SCHEDULES TO AND FORMING PART OF THE REVENUE ACCOUNTS AND PROFIT AND LOSS ACCOUNT FOR THE QUARTER ENDED ON AND TO BALANCE SHEET AS AT March 31,2021

FORM NL-6-COMMISSION SCHEDULE  
COMMISSION

Rs '000

Particulars	Fire	Marine	For the quarter ended March 31,2021												Grand Total	
			Miscellaneous													
			Motor OD	Motor TP	Motor Total	Workmen's Compensation	Personal Accident	Health Insurance	Liability	Engineering	Trade Credit	Aviation	Others	Miscellaneous Total		
<b>Commission paid</b>																
Commission Paid Direct	9,659	168	87,008	5,565	92,573	155	1,566	24,892	-	583	-	-	2,258	122,027		131,854
Add: Re-insurance Accepted	1,346	-	-	-	-	-	-	-	-	32	-	-	-	32		1,378
Less: Commission on Re-insurance Ceded	18,541	107	3,992	966	4,958	14	23,042	2,867	-	1,023	-	-	4,427	36,331		54,979
<b>Net Commission</b>	<b>(7,536)</b>	<b>61</b>	<b>83,016</b>	<b>4,599</b>	<b>87,615</b>	<b>141</b>	<b>(21,476)</b>	<b>22,025</b>	<b>-</b>	<b>(408)</b>	<b>-</b>	<b>-</b>	<b>(2,169)</b>	<b>85,728</b>		<b>78,253</b>
<b>Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:</b>																
Agents	258	-	5,178	-	5,178	12	1	814	-	26	-	-	1	6,032		6,290
Brokers	1,921	168	55,657	195	55,852	20	1,542	3,252	-	545	-	-	526	61,737		63,826
Corporate Agency	7,477	-	10,048	1	10,049	123	13	20,059	-	12	-	-	1,731	31,987		39,464
Others	3	-	16,125	5,369	21,494	-	-	767	-	-	-	-	-	22,271		22,274
<b>TOTAL</b>	<b>9,659</b>	<b>168</b>	<b>87,008</b>	<b>5,565</b>	<b>92,573</b>	<b>155</b>	<b>1,566</b>	<b>24,892</b>	<b>-</b>	<b>583</b>	<b>-</b>	<b>-</b>	<b>2,258</b>	<b>122,027</b>		<b>131,854</b>

Particulars	Fire	Marine	Upto the quarter ended March 31,2021												Grand Total	
			Miscellaneous													
			Motor OD	Motor TP	Motor Total	Workmen's Compensation	Personal Accident	Health Insurance	Liability	Engineering	Trade Credit	Aviation	Others	Miscellaneous Total		
<b>Commission paid</b>																
Commission Paid Direct	34,426	178	257,826	6,394	264,220	634	3,828	133,050	-	1,340	-	-	13,598	416,670		451,274
Add: Re-insurance Accepted	2,243	-	-	-	-	-	-	-	-	104	-	-	11	115		2,358
Less: Commission on Re-insurance Ceded	38,529	113	11,984	3,165	15,149	55	83,386	11,797	-	1,870	-	-	9,348	121,605		160,247
<b>Net Commission</b>	<b>(1,860)</b>	<b>65</b>	<b>245,842</b>	<b>3,229</b>	<b>249,071</b>	<b>579</b>	<b>(79,558)</b>	<b>121,253</b>	<b>-</b>	<b>(426)</b>	<b>-</b>	<b>-</b>	<b>4,261</b>	<b>295,180</b>		<b>293,385</b>
<b>Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:</b>																
Agents	729	-	17,191	1	17,192	15	5	2,192	-	74	-	-	5	19,483		20,212
Brokers	5,302	178	143,393	396	143,789	69	3,766	16,427	-	1,233	-	-	3,405	168,689		174,169
Corporate Agency	28,392	-	44,570	4	44,574	550	44	112,939	-	33	-	-	10,188	168,328		196,720
Others	3	-	52,672	5,993	58,665	-	13	1,492	-	-	-	-	-	60,170		60,173
<b>TOTAL</b>	<b>34,426</b>	<b>178</b>	<b>257,826</b>	<b>6,394</b>	<b>264,220</b>	<b>634</b>	<b>3,828</b>	<b>133,050</b>	<b>-</b>	<b>1,340</b>	<b>-</b>	<b>-</b>	<b>13,598</b>	<b>416,670</b>		<b>451,274</b>

Particulars	Fire	Marine	For the quarter ended March 31,2020												Grand Total	
			Miscellaneous													
			Motor OD	Motor TP	Motor Total	Workmen's Compensation	Personal Accident	Health Insurance	Liability	Engineering	Trade Credit	Aviation	Others	Miscellaneous Total		
<b>Commission paid</b>																
Commission Paid Direct	10,932	-	63,306	276	63,582	59	2,987	22,531	-	200	-	-	4,965	94,324		105,256
Add: Re-insurance Accepted	124	-	-	-	-	-	-	-	-	18	-	-	-	18		142
Less: Commission on Re-insurance Ceded	7,778	-	2,907	824	3,731	7	19,648	2,238	-	262	-	-	237	26,123		33,901
<b>Net Commission</b>	<b>3,278</b>	<b>-</b>	<b>60,399</b>	<b>(548)</b>	<b>59,851</b>	<b>52</b>	<b>(16,661)</b>	<b>20,293</b>	<b>-</b>	<b>(44)</b>	<b>-</b>	<b>-</b>	<b>4,728</b>	<b>68,219</b>		<b>71,497</b>
<b>Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:</b>																
Agents	191	-	4,459	-	4,459	-	9	994	-	50	-	-	-	5,512		5,703
Brokers	510	-	36,192	37	36,229	3	2,968	113	-	130	-	-	910	40,353		40,863
Corporate Agency	10,231	-	11,443	2	11,445	56	6	19,507	-	20	-	-	4,055	35,089		45,320
Others	-	-	11,212	237	11,449	-	4	1,917	-	-	-	-	-	13,370		13,370
<b>TOTAL</b>	<b>10,932</b>	<b>-</b>	<b>63,306</b>	<b>276</b>	<b>63,582</b>	<b>59</b>	<b>2,987</b>	<b>22,531</b>	<b>-</b>	<b>200</b>	<b>-</b>	<b>-</b>	<b>4,965</b>	<b>94,324</b>		<b>105,256</b>

Particulars	Fire	Marine	Upto the quarter ended March 31,2020												Grand Total	
			Miscellaneous													
			Motor OD	Motor TP	Motor Total	Workmen's Compensation	Personal Accident	Health Insurance	Liability	Engineering	Trade Credit	Aviation	Others	Miscellaneous Total		
<b>Commission paid</b>																
Commission Paid Direct	45,136	-	225,720	386	226,106	461	10,858	91,532	-	2,544	-	-	19,976	351,477		396,613
Add: Re-insurance Accepted	709	-	-	-	-	-	-	-	-	85	-	-	-	85		794
Less: Commission on Re-insurance Ceded	18,673	-	10,010	2,910	12,920	29	68,414	10,796	-	1,853	-	-	4,192	98,204		116,877
<b>Net Commission</b>	<b>27,172</b>	<b>-</b>	<b>215,710</b>	<b>(2,524)</b>	<b>213,186</b>	<b>432</b>	<b>(57,556)</b>	<b>80,736</b>	<b>-</b>	<b>776</b>	<b>-</b>	<b>-</b>	<b>15,784</b>	<b>253,358</b>		<b>280,530</b>
<b>Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:</b>																
Agents	336	-	15,753	7	15,760	30	13	1,981	-	115	-	-	12	17,911		18,247
Brokers	1,462	-	122,305	128	122,433	79	10,829	4,713	-	2,299	-	-	2,372	142,725		144,187
Corporate Agency	43,338	-	51,580	6	51,586	352	12	79,043	-	130	-	-	17,592	148,715		192,053
Others	-	-	36,082	245	36,327	-	4	5,795	-	-	-	-	-	42,126		42,126
<b>TOTAL</b>	<b>45,136</b>	<b>-</b>	<b>225,720</b>	<b>386</b>	<b>226,106</b>	<b>461</b>	<b>10,858</b>	<b>91,532</b>	<b>-</b>	<b>2,544</b>	<b>-</b>	<b>-</b>	<b>19,976</b>	<b>351,477</b>		<b>396,613</b>