

Particulars	FIRE		Marine Cargo		Marine Hull		Total Marine		Motor OD		Motor TP		Total Motor		Health		Personal Accident		Travel Insurance	
	For the Quarter March 31, 2022	Up to the quarter March 31, 2022	For the Quarter March 31, 2022	Up to the quarter March 31, 2022	For the Quarter March 31, 2022	Up to the quarter March 31, 2022	For the Quarter March 31, 2022	Up to the quarter March 31, 2022	For the Quarter March 31, 2022	Up to the quarter March 31, 2022	For the Quarter March 31, 2022	Up to the quarter March 31, 2022	For the Quarter March 31, 2022	Up to the quarter March 31, 2022	For the Quarter March 31, 2022	Up to the quarter March 31, 2022	For the Quarter March 31, 2022	Up to the quarter March 31, 2022	For the Quarter March 31, 2022	Up to the quarter March 31, 2022
Commission & Remuneration	70.94	327.66	33.28	74.15	-	-	33.28	74.15	1,074.12	3,148.91	24.64	71.53	1,098.76	3,220.44	514.52	1,500.07	10.33	48.46	-	-
Rewards	8.11	37.27	9.95	21.80	-	-	9.95	21.80	292.52	796.94	7.21	20.92	299.73	817.86	15.59	41.37	3.06	13.47	-	-
Distribution fees	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Gross Commission	79.05	364.93	43.23	95.95	-	-	43.23	95.95	1,366.64	3,945.85	31.85	92.45	1,398.49	4,038.30	530.11	1,541.44	13.39	61.93	-	-
Add: Commission on Re-insurance Accepted	22.96	77.01	-	1.07	-	-	-	1.07	-	-	-	-	-	-	-	-	-	-	-	-
Less: Commission on Re-insurance Ceded	304.69	785.82	26.55	60.28	-	-	26.55	60.28	424.92	1,468.10	138.26	164.22	563.18	1,632.32	264.93	965.69	99.98	261.18	-	-
Net Commission	(202.68)	(343.88)	16.68	36.74	-	-	16.68	36.74	941.72	2,477.75	(106.41)	(71.77)	835.31	2,405.98	265.18	575.75	(86.59)	(199.25)	-	-

Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:

Individual Agents	2.22	8.40	3.31	4.90	-	-	3.31	4.90	39.80	154.18	0.01	0.01	39.81	154.20	26.27	44.48	0.99	1.02	-	-
Corporate Agents-Banks/FII/HFC	21.79	111.70	0.10	0.10	-	-	0.10	0.10	73.32	300.79	0.01	0.03	73.33	300.82	249.54	1,068.76	0.08	0.38	-	-
Corporate Agents-Others	25.34	82.49	-	-	-	-	-	-	25.77	72.37	0.58	0.67	26.35	73.04	188.44	245.95	0.03	0.03	-	-
Insurance Brokers	29.62	161.94	39.82	90.94	-	-	39.82	90.94	1,072.48	2,858.73	31.08	78.89	1,103.56	2,937.63	37.20	134.33	12.09	60.26	-	-
Direct Business - Onlinec	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
MISP (Direct)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Web Aggregators	-	0.02	-	-	-	-	-	-	0.58	42.69	0.01	12.56	0.59	56.25	0.49	2.45	0.00	0.00	-	-
Insurance Marketing Firm	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Common Service Centers	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Micro Agents	-	-	-	-	-	-	-	-	-	-	-	-	-	-	24.56	38.21	-	-	-	-
Point of Sales (Direct)	0.09	0.38	-	-	-	-	-	-	154.70	517.08	0.16	0.27	154.86	517.36	3.60	7.26	0.20	0.24	-	-
Other (to be specified)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
TOTAL	79.05	364.93	43.23	95.95	-	-	43.23	95.95	1,366.64	3,945.85	31.85	92.45	1,398.49	4,038.30	530.11	1,541.44	13.39	61.93	-	-
Commission and Rewards on (Excluding Reinsurance) Business written :																				
In India	79.05	364.93	43.23	95.95	-	-	43.23	95.95	1,366.64	3,945.85	31.85	92.45	1,398.49	4,038.30	530.11	1,541.44	13.39	61.93	-	-
Outside India	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-

Particulars	FIRE		Marine Cargo		Marine Hull		Total Marine		Motor OD		Motor TP		Total Motor		Health		Personal Accident		Overseas Travel Insurance	
	For the Quarter March 31, 2021	Up to the quarter March 31, 2021	For the Quarter March 31, 2021	Up to the quarter March 31, 2021	For the Quarter March 31, 2021	Up to the quarter March 31, 2021	For the Quarter March 31, 2021	Up to the quarter March 31, 2021	For the Quarter March 31, 2021	Up to the quarter March 31, 2021	For the Quarter March 31, 2021	Up to the quarter March 31, 2021	For the Quarter March 31, 2021	Up to the quarter March 31, 2021	For the Quarter March 31, 2021	Up to the quarter March 31, 2021	For the Quarter March 31, 2021	Up to the quarter March 31, 2021	For the Quarter March 31, 2021	Up to the quarter March 31, 2021
Commission & Remuneration	91.56	330.34	1.29	1.37	-	-	1.29	1.37	692.48	2,086.13	42.81	49.19	735.28	2,135.32	238.88	1,285.92	12.08	29.55	-	-
Rewards	5.03	13.92	0.39	0.41	-	-	0.39	0.41	177.60	492.13	12.84	14.75	190.45	506.88	10.04	44.58	3.58	8.73	-	-
Distribution fees	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Gross Commission	96.59	344.26	1.68	1.78	-	-	1.68	1.78	870.08	2,578.26	55.65	63.94	925.73	2,642.20	248.92	1,330.50	15.66	38.28	-	-
Add: Commission on Re-insurance Accepted	13.46	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Less: Commission on Re-insurance Ceded	185.41	385.29	1.07	1.13	-	-	1.07	1.13	39.92	119.84	9.66	31.65	49.58	151.49	28.67	117.97	230.42	833.86	-	-
Net Commission	(75.36)	(18.60)	0.61	0.65	-	-	0.61	0.65	830.16	2,458.42	45.99	32.29	876.15	2,490.71	220.25	1,212.53	(214.76)	(795.58)	-	-

Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:

Individual Agents	2.58	7.29	-	-	-	-	-	-	51.79	171.91	0.00	0.01	51.79	171.93	8.14	21.92	0.01	0.05	-	-
Corporate Agents-Banks/FII/HFC	19.84	119.41	-	-	-	-	-	-	79.04	366.54	0.01	0.03	79.05	366.57	157.85	998.23	0.13	0.43	-	-
Corporate Agents-Others	54.94	164.52	-	-	-	-	-	-	21.40	79.15	0.00	0.01	21.40	79.16	42.73	131.15	0.01	0.01	-	-
Insurance Brokers	19.21	53.02	1.68	1.78	-	-	1.68	1.78	556.59	1,433.94	1.95	3.96	558.53	1,437.88	32.53	164.27	15.41	37.66	-	-
Direct Business - Onlinec	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
MISP (Direct)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Web Aggregators	0.03	0.03	-	-	-	-	-	-	48.65	202.04	53.69	59.91	102.34	261.95	0.95	3.37	0.00	0.01	-	-
Insurance Marketing Firm	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Common Service Centers	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Micro Agents	-	-	-	-	-	-	-	-	-	-	-	-	-	-	4.84	7.93	-	-	-	-
Point of Sales (Direct)	-	-	-	-	-	-	-	-	112.61	324.69	0.01	0.02	112.61	324.71	1.89	3.62	0.10	0.12	-	-
Other (to be specified)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
TOTAL	96.59	344.26	1.68	1.78	-	-	1.68	1.78	870.08	2,578.26	55.65	63.94	925.73	2,642.20	248.92	1,330.50	15.66	38.28	-	-
Commission and Rewards on (Excluding Reinsurance) Business written :																				
In India	96.59	344.26	1.68	1.78	-	-	1.68	1.78	870.08	2,578.26	55.65	63.94	925.73	2,642.20	248.92	1,330.50	15.66	38.28	-	-
Outside India	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-

Particulars	Miscellaneous																		(Amount in Rs. Lakhs)	
	Total Health		Workmen's Compensation/ Employer's Liability		Public/ Product Liability		Engineering		Aviation		Crop Insurance		Other segments ^(B)		Other Miscellaneous segment		Total Miscellaneous		Grand Total	
	For the Quarter March 31, 2022	Up to the quarter March 31, 2022	For the Quarter March 31, 2022	Up to the quarter March 31, 2022	For the Quarter March 31, 2022	Up to the quarter March 31, 2022	For the Quarter March 31, 2022	Up to the quarter March 31, 2022	For the Quarter March 31, 2022	Up to the quarter March 31, 2022	For the Quarter March 31, 2022	Up to the quarter March 31, 2022	For the Quarter March 31, 2022	Up to the quarter March 31, 2022	For the Quarter March 31, 2022	Up to the quarter March 31, 2022	For the Quarter March 31, 2022	Up to the quarter March 31, 2022	For the Quarter March 31, 2022	Up to the quarter March 31, 2022
Commission & Remuneration	524.85	1,548.54	1.41	4.58	-	-	10.08	34.44	-	-	-	-	-	-	48.53	113.91	1,683.64	4,921.91	1,787.86	5,323.72
Rewards	18.65	54.83	0.13	0.25	-	-	3.00	9.71	-	-	-	-	-	-	6.42	16.58	327.92	899.23	345.98	958.30
Distribution fees	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Gross Commission	543.50	1,603.37	1.54	4.83	-	-	13.08	44.15	-	-	-	-	-	-	54.95	130.49	2,011.56	5,821.14	2,133.84	6,282.02
Add: Commission on Re-insurance Accepted	-	-	-	-	-	-	0.41	1.21	-	-	-	-	-	-	0.31	2.12	0.72	3.33	23.68	81.41
Less: Commission on Re-insurance Ceded	364.91	1,226.87	0.39	0.70	-	-	17.59	68.81	-	-	-	-	-	-	156.15	268.39	1,102.22	3,197.09	1,433.46	4,043.19
Net Commission	178.59	376.50	1.15	4.13	-	-	(4.10)	(23.45)	-	-	-	-	-	-	(100.89)	(135.78)	910.06	2,627.38	724.06	2,320.24
Break-up of the expenses (Gross) incurred																				
Individual Agents	27.26	45.51	0.05	0.17	-	-	0.78	1.85	-	-	-	-	-	-	0.03	0.52	67.94	202.24	73.46	215.54
Corporate Agents-Banks/FII/HFC	249.62	1,069.14	0.99	3.68	-	-	0.09	0.27	-	-	-	-	-	-	27.13	55.94	351.17	1,429.85	373.06	1,541.65
Corporate Agents-Others	188.47	245.98	-	-	-	-	-	-	-	-	-	-	-	-	0.02	0.02	214.83	319.04	240.17	401.53
Insurance Brokers	49.29	194.59	0.50	0.96	-	-	12.21	42.03	-	-	-	-	-	-	27.77	74.00	1,193.32	3,249.21	1,262.75	3,502.10
Direct Business - Onlinec	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
MISP (Direct)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Web Aggregators	0.49	2.45	-	0.02	-	-	-	-	-	-	-	-	-	-	(0.00)	0.00	1.08	57.73	1.08	57.75
Insurance Marketing Firm	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Common Service Centers	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Micro Agents	24.56	38.21	-	-	-	-	-	-	-	-	-	-	-	-	-	-	24.56	38.21	24.56	38.21
Point of Sales (Direct)	3.80	7.50	-	-	-	-	-	-	-	-	-	-	-	-	-	-	158.67	524.85	158.75	525.24
Other (to be specified)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
TOTAL	543.50	1,603.37	1.54	4.83	-	-	13.08	44.15	-	-	-	-	-	-	54.95	130.49	2,011.56	5,821.14	2,133.84	6,282.02
Commission and Rewards on (Excluding Reinsurance) Business written :																				
In India	543.50	1,603.37	1.54	4.83	-	-	13.08	44.15	-	-	-	-	-	-	54.95	130.49	2,011.56	5,821.14	2,133.84	6,282.02
Outside India	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-

Particulars	Miscellaneous																		(Amount in Rs. Lakhs)	
	Total Health		Workmen's Compensation/ Employer's Liability		Public/ Product Liability		Engineering		Aviation		Crop Insurance		Other segments ^(B)		Other Miscellaneous segments		Total Miscellaneous		Grand Total	
	For the Quarter March 31, 2021	Up to the quarter March 31, 2021	For the Quarter March 31, 2021	Up to the quarter March 31, 2021	For the Quarter March 31, 2021	Up to the quarter March 31, 2021	For the Quarter March 31, 2021	Up to the quarter March 31, 2021	For the Quarter March 31, 2021	Up to the quarter March 31, 2021	For the Quarter March 31, 2021	Up to the quarter March 31, 2021	For the Quarter March 31, 2021	Up to the quarter March 31, 2021	For the Quarter March 31, 2021	Up to the quarter March 31, 2021	For the Quarter March 31, 2021	Up to the quarter March 31, 2021	For the Quarter March 31, 2021	Up to the quarter March 31, 2021
Commission & Remuneration	250.96	1,315.47	1.48	6.15	-	-	4.51	10.38	-	-	-	-	-	-	21.36	128.11	1,013.60	3,595.43	1,106.45	3,927.14
Rewards	13.62	63.31	0.07	0.19	-	-	1.32	3.02	-	-	-	-	-	-	1.22	7.87	206.67	571.27	212.09	585.60
Distribution fees	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Gross Commission	264.58	1,368.78	1.55	6.34	-	-	5.83	13.40	-	-	-	-	-	-	22.58	135.98	1,220.27	4,166.70	1,318.54	4,512.74
Add: Commission on Re-insurance Accepted	-	-	-	-	-	-	0.32	1.04	-	-	-	-	-	-	0.11	0.32	1.15	13.78	23.58	
Less: Commission on Re-insurance Ceded	259.09	951.83	0.14	0.55	-	-	10.23	18.70	-	-	-	-	-	-	44.27	93.48	363.31	1,216.05	549.79	1,602.47
Net Commission	5.49	416.95	1.41	5.79	-	-	(4.08)	(4.26)	-	-	-	-	-	-	(21.69)	42.61	857.28	2,951.80	782.53	2,933.85
Break-up of the expenses (Gross) incurred																				
Individual Agents	8.15	21.96	0.12	0.15	-	-	0.26	0.74	-	-	-	-	-	-	0.01	0.05	60.32	194.83	62.90	202.12
Corporate Agents-Banks/FII/HFC	157.98	998.66	1.23	5.51	-	-	0.12	0.33	-	-	-	-	-	-	17.31	101.76	255.69	1,472.83	275.53	1,592.23
Corporate Agents-Others	42.73	131.16	-	-	-	-	-	-	-	-	-	-	-	-	0.00	0.12	64.14	210.45	119.08	374.97
Insurance Brokers	47.95	201.93	0.20	0.69	-	-	5.45	12.33	-	-	-	-	-	-	5.26	34.05	617.39	1,686.88	638.27	1,741.68
Direct Business - Onlinec	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
MISP (Direct)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Web Aggregators	0.95	3.37	-	-	-	-	-	-	-	-	-	-	-	-	-	-	103.29	265.32	103.32	265.36
Insurance Marketing Firm	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Common Service Centers	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Micro Agents	4.84	7.93	-	-	-	-	-	-	-	-	-	-	-	-	-	-	4.84	7.93	4.84	7.93
Point of Sales (Direct)	1.98	3.75	-	-	-	-	-	-	-	-	-	-	-	-	-	-	114.60	328.46	114.60	328.46
Other (to be specified)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
TOTAL	264.58	1,368.78	1.55	6.34	-	-	5.83	13.40	-	-	-	-	-	-	22.58	135.98	1,220.27	4,166.70	1,318.54	4,512.74
Commission and Rewards on (Excluding Reinsurance) Business written :																				
In India	264.58	1,368.78	1.55	6.34	-	-	5.83	13.40	-	-	-	-	-	-	22.58	135.98	1,220.27	4,166.70	1,318.54	4,512.74
Outside India	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-