

SCHEDULES TO AND FORMING PART OF THE REVENUE ACCOUNTS AND PROFIT AND LOSS ACCOUNT FOR THE QUARTER ENDED ON AND TO BALANCE SHEET AS AT December 31,2020

FORM NL-6-COMMISSION SCHEDULE  
COMMISSION

Rs '000

For the quarter ended December 31,2020															
Particulars	Fire	Marine	Miscellaneous												Grand Total
			Motor OD	Motor TP	Motor Total	Workmen's Compensation	Personal Accident	Health Insurance	Liability	Engineering	Trade Credit	Aviation	Others	Miscellaneous Total	
<b>Commission paid</b>															
Commission Paid Direct	8,884	10	71,681	446	72,127	165	436	30,916	-	396	-	-	5,108	109,148	118,042
Add: Re-insurance Accepted	140	-	-	-	-	-	-	-	-	24	-	-	-	24	164
Less: Commission on Re-insurance Ceded	7,583	6	3,387	893	4,280	14	24,206	3,002	-	500	-	-	2,863	34,865	42,454
<b>Net Commission</b>	<b>1,441</b>	<b>4</b>	<b>68,294</b>	<b>(447)</b>	<b>67,847</b>	<b>151</b>	<b>(23,770)</b>	<b>27,914</b>	<b>-</b>	<b>(80)</b>	<b>-</b>	<b>-</b>	<b>2,245</b>	<b>74,307</b>	<b>75,752</b>
<b>Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:</b>															
Agents	240	-	5,556	1	5,557	2	2	472	-	-	-	-	1	6,034	6,274
Brokers	833	10	40,139	188	40,327	32	423	3,282	-	383	-	-	2,027	46,474	47,317
Corporate Agency	7,811	-	11,801	1	11,802	131	9	26,814	-	13	-	-	3,080	41,849	49,660
Others	-	-	14,185	256	14,441	-	-	348	-	-	-	-	-	14,791	14,791
<b>TOTAL</b>	<b>8,884</b>	<b>10</b>	<b>71,681</b>	<b>446</b>	<b>72,127</b>	<b>165</b>	<b>436</b>	<b>30,916</b>	<b>-</b>	<b>396</b>	<b>-</b>	<b>-</b>	<b>5,108</b>	<b>109,148</b>	<b>118,042</b>

Upto the quarter ended December 31,2020															
Particulars	Fire	Marine	Miscellaneous												Grand Total
			Motor OD	Motor TP	Motor Total	Workmen's Compensation	Personal Accident	Health Insurance	Liability	Engineering	Trade Credit	Aviation	Others	Miscellaneous Total	
<b>Commission paid</b>															
Commission Paid Direct	24,767	10	170,818	829	171,647	479	2,262	108,158	-	757	-	-	11,340	294,643	319,420
Add: Re-insurance Accepted	897	-	-	-	-	-	-	-	-	72	-	-	11	83	980
Less: Commission on Re-insurance Ceded	19,988	6	7,992	2,199	10,191	41	60,344	8,930	-	847	-	-	4,921	85,274	105,268
<b>Net Commission</b>	<b>5,676</b>	<b>4</b>	<b>162,826</b>	<b>(1,370)</b>	<b>161,456</b>	<b>438</b>	<b>(58,082)</b>	<b>99,228</b>	<b>-</b>	<b>(18)</b>	<b>-</b>	<b>-</b>	<b>6,430</b>	<b>209,452</b>	<b>215,132</b>
<b>Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:</b>															
Agents	471	-	12,013	1	12,014	3	4	1,378	-	48	-	-	4	13,451	13,922
Brokers	3,381	10	87,736	201	87,937	49	2,224	13,175	-	688	-	-	2,879	106,952	110,343
Corporate Agency	20,915	-	34,522	3	34,525	427	31	92,880	-	21	-	-	8,457	136,341	157,256
Others	-	-	36,547	624	37,171	-	3	725	-	-	-	-	-	37,899	37,899
<b>TOTAL</b>	<b>24,767</b>	<b>10</b>	<b>170,818</b>	<b>829</b>	<b>171,647</b>	<b>479</b>	<b>2,262</b>	<b>108,158</b>	<b>-</b>	<b>757</b>	<b>-</b>	<b>-</b>	<b>11,340</b>	<b>294,643</b>	<b>319,420</b>

For the quarter ended December 31,2019															
Particulars	Fire	Marine	Miscellaneous												Grand Total
			Motor OD	Motor TP	Motor Total	Workmen's Compensation	Personal Accident	Health Insurance	Liability	Engineering	Trade Credit	Aviation	Others	Miscellaneous Total	
<b>Commission paid</b>															
Commission Paid Direct	12,897	-	69,040	97	69,137	185	1,786	23,919	-	779	-	-	5,773	101,579	114,476
Add: Re-insurance Accepted	107	-	-	-	-	-	-	-	-	23	-	-	-	23	130
Less: Commission on Re-insurance Ceded	4,437	-	2,965	813	3,778	9	17,550	3,148	-	388	-	-	1,304	26,177	30,614
<b>Net Commission</b>	<b>8,567</b>	<b>-</b>	<b>66,075</b>	<b>(716)</b>	<b>65,359</b>	<b>176</b>	<b>(15,764)</b>	<b>20,771</b>	<b>-</b>	<b>414</b>	<b>-</b>	<b>-</b>	<b>4,469</b>	<b>75,425</b>	<b>83,932</b>
<b>Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:</b>															
Agents	44	-	4,155	1	4,156	2	4	554	-	45	-	-	3	4,764	4,808
Brokers	518	-	40,709	88	40,797	34	1,781	705	-	718	-	-	785	44,820	45,338
Corporate Agency	12,335	-	13,647	2	13,649	149	1	21,180	-	16	-	-	4,985	39,980	52,315
Others	-	-	10,529	6	10,535	-	-	1,480	-	-	-	-	-	12,015	12,015
<b>TOTAL</b>	<b>12,897</b>	<b>-</b>	<b>69,040</b>	<b>97</b>	<b>69,137</b>	<b>185</b>	<b>1,786</b>	<b>23,919</b>	<b>-</b>	<b>779</b>	<b>-</b>	<b>-</b>	<b>5,773</b>	<b>101,579</b>	<b>114,476</b>

Upto the quarter ended December 31,2019															
Particulars	Fire	Marine	Miscellaneous												Grand Total
			Motor OD	Motor TP	Motor Total	Workmen's Compensation	Personal Accident	Health Insurance	Liability	Engineering	Trade Credit	Aviation	Others	Miscellaneous Total	
<b>Commission paid</b>															
Commission Paid Direct	34,204	-	162,414	110	162,524	402	7,871	69,001	-	2,344	-	-	15,011	257,153	291,357
Add: Re-insurance Accepted	585	-	-	-	-	-	-	-	-	67	-	-	-	67	652
Less: Commission on Re-insurance Ceded	10,895	-	7,103	2,086	9,189	22	48,766	8,558	-	1,591	-	-	3,955	72,081	82,976
<b>Net Commission</b>	<b>23,894</b>	<b>-</b>	<b>155,311</b>	<b>(1,976)</b>	<b>153,335</b>	<b>380</b>	<b>(40,895)</b>	<b>60,443</b>	<b>-</b>	<b>820</b>	<b>-</b>	<b>-</b>	<b>11,056</b>	<b>185,139</b>	<b>209,033</b>
<b>Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:</b>															
Agents	145	-	11,294	7	11,301	30	4	987	-	65	-	-	12	12,399	12,544
Brokers	952	-	86,113	91	86,204	76	7,861	4,600	-	2,169	-	-	1,462	102,372	103,324
Corporate Agency	33,107	-	40,137	4	40,141	296	6	59,536	-	110	-	-	13,537	113,626	146,733
Others	-	-	24,870	8	24,878	-	-	3,878	-	-	-	-	-	28,756	28,756
<b>TOTAL</b>	<b>34,204</b>	<b>-</b>	<b>162,414</b>	<b>110</b>	<b>162,524</b>	<b>402</b>	<b>7,871</b>	<b>69,001</b>	<b>-</b>	<b>2,344</b>	<b>-</b>	<b>-</b>	<b>15,011</b>	<b>257,153</b>	<b>291,357</b>