

FORM NL-6-COMMISSION SCHEDULE

Name of the Insurer: Kotak Mahindra General Insurance Company Limited
Registration No. 152 and Date of Registration with the IRDAI November 18,2015



(Amount in Rs. Lakhs)

Particulars	FIRE		Marine Cargo		Marine Hull		Total Marine		Motor OD		Motor TP		Total Motor		Health		Personal Accident		Travel Insurance	
	For the Quarter December 31, 2021	Up to the quarter December 31, 2021	For the Quarter December 31, 2021	Up to the quarter December 31, 2021	For the Quarter December 31, 2021	Up to the quarter December 31, 2021	For the Quarter December 31, 2021	Up to the quarter December 31, 2021	For the Quarter December 31, 2021	Up to the quarter December 31, 2021	For the Quarter December 31, 2021	Up to the quarter December 31, 2021	For the Quarter December 31, 2021	Up to the quarter December 31, 2021	For the Quarter December 31, 2021	Up to the quarter December 31, 2021	For the Quarter December 31, 2021	Up to the quarter December 31, 2021	For the Quarter December 31, 2021	Up to the quarter December 31, 2021
Commission & Remuneration	96.15	256.71	31.65	40.87	-	-	31.65	40.87	1,122.87	2,074.78	23.82	46.89	1,146.69	2,121.67	338.56	985.55	17.01	38.14	-	-
Rewards	13.44	29.17	9.49	11.85	-	-	9.49	11.85	305.69	504.43	7.12	13.71	312.81	518.14	9.97	25.78	5.06	10.40	-	-
Distribution fees	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Gross Commission	109.59	285.88	41.14	52.72	-	-	41.14	52.72	1,428.56	2,579.21	30.94	60.60	1,459.50	2,639.81	348.53	1,011.33	22.07	48.54	-	-
Add: Commission on Re-insurance Accepted	19.25	54.05	1.07	1.07	-	-	1.07	1.07	-	-	-	-	-	-	-	-	-	-	-	-
Less: Commission on Re-insurance Ceded	177.23	481.13	25.02	33.73	-	-	25.02	33.73	552.40	1,043.18	11.91	25.96	564.31	1,069.14	265.14	700.76	69.46	161.20	-	-
Net Commission	(48.39)	(141.20)	17.19	20.06	-	-	17.19	20.06	876.16	1,536.03	19.03	34.64	895.19	1,570.67	83.39	310.57	(47.39)	(112.66)	-	-
Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:																				
Individual Agents	0.70	6.18	-	1.60	-	-	-	1.60	51.71	114.38	0.00	0.01	51.71	114.39	7.66	18.21	0.01	0.03	-	-
Corporate Agents-Banks/FII/HFC	28.78	89.91	-	-	-	-	-	-	86.01	227.46	0.01	0.03	86.02	227.49	250.89	819.22	0.14	0.30	-	-
Corporate Agents-Others	22.12	57.15	-	-	-	-	-	-	17.89	46.61	0.09	0.09	17.98	46.70	43.69	57.50	0.00	0.00	-	-
Insurance Brokers	57.90	132.31	41.14	51.12	-	-	41.14	51.12	1,100.53	1,786.26	30.77	47.82	1,131.30	1,834.08	34.13	97.13	21.90	48.17	-	-
Direct Business - Onlinetec	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
MISP (Direct)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Web Aggregators	-	0.02	-	-	-	-	-	-	0.96	42.11	0.00	12.55	0.96	54.66	0.22	1.96	0.00	0.00	-	-
Insurance Marketing Firm	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Common Service Centers	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Micro Agents	-	-	-	-	-	-	-	-	-	-	-	-	-	-	10.76	13.65	-	-	-	-
Point of Sales (Direct)	0.09	0.30	-	-	-	-	-	-	171.47	362.38	0.06	0.11	171.53	362.50	1.19	3.66	0.02	0.03	-	-
Other (to be specified)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
TOTAL	109.59	285.88	41.14	52.72	-	-	41.14	52.72	1,428.56	2,579.21	30.94	60.60	1,459.50	2,639.81	348.53	1,011.33	22.07	48.54	-	-
Commission and Rewards on (Excluding Reinsurance) Business written :																				
In India	109.59	285.88	41.14	52.72	-	-	41.14	52.72	1,428.56	2,579.21	30.94	60.60	1,459.50	2,639.81	348.53	1,011.33	22.07	48.54	-	-
Outside India	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-

Particulars	FIRE		Marine Cargo		Marine Hull		Total Marine		Motor OD		Motor TP		Total Motor		Health		Personal Accident		Overseas Travel Insurance	
	For the Quarter December 31, 2020	Up to the quarter December 31, 2020	For the Quarter December 31, 2020	Up to the quarter December 31, 2020	For the Quarter December 31, 2020	Up to the quarter December 31, 2020	For the Quarter December 31, 2020	Up to the quarter December 31, 2020	For the Quarter December 31, 2020	Up to the quarter December 31, 2020	For the Quarter December 31, 2020	Up to the quarter December 31, 2020	For the Quarter December 31, 2020	Up to the quarter December 31, 2020	For the Quarter December 31, 2020	Up to the quarter December 31, 2020	For the Quarter December 31, 2020	Up to the quarter December 31, 2020	For the Quarter December 31, 2020	Up to the quarter December 31, 2020
Commission & Remuneration	86.36	238.78	0.08	0.08	-	-	0.08	0.08	578.62	1,393.65	3.43	6.39	582.06	1,400.04	300.11	1,047.04	3.38	17.47	-	-
Rewards	2.48	8.89	0.02	0.02	-	-	0.02	0.02	138.19	314.53	1.03	1.90	139.21	316.43	9.05	34.54	0.98	5.15	-	-
Distribution fees	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Gross Commission	88.84	247.67	0.10	0.10	-	-	0.10	0.10	716.81	1,708.18	4.46	8.29	721.27	1,716.47	309.16	1,081.58	4.36	22.62	-	-
Add: Commission on Re-insurance Accepted	1.40	8.97	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Less: Commission on Re-insurance Ceded	75.83	199.88	0.06	0.06	-	-	0.06	0.06	33.87	79.92	8.93	21.99	42.80	101.91	30.02	89.30	242.06	603.44	-	-
Net Commission	14.41	56.76	0.04	0.04	-	-	0.04	0.04	682.94	1,628.26	(4.47)	(13.70)	678.47	1,614.56	279.14	992.28	(237.70)	(580.82)	-	-
Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:																				
Individual Agents	2.40	4.71	-	-	-	-	-	-	55.56	120.13	0.01	0.01	55.57	120.14	4.71	13.78	0.01	0.04	-	-
Corporate Agents-Banks/FII/HFC	23.06	99.57	-	-	-	-	-	-	96.45	287.48	0.01	0.03	96.46	287.51	231.13	840.37	0.09	0.30	-	-
Corporate Agents-Others	55.04	109.58	-	-	-	-	-	-	21.56	57.75	-	0.01	21.56	57.76	37.01	88.43	(0.00)	0.00	-	-
Insurance Brokers	8.34	33.81	0.10	0.10	-	-	0.10	0.10	401.39	877.35	1.88	2.01	403.27	879.36	32.83	131.75	4.23	22.25	-	-
Direct Business - Onlinetec	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
MISP (Direct)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Web Aggregators	-	-	-	-	-	-	-	-	46.13	153.39	2.56	6.23	48.70	159.61	0.90	2.42	0.00	0.00	-	-
Insurance Marketing Firm	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Common Service Centers	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Micro Agents	-	-	-	-	-	-	-	-	-	-	-	-	-	-	1.83	3.09	-	-	-	-
Point of Sales (Direct)	-	-	-	-	-	-	-	-	95.72	212.08	0.00	0.02	95.72	212.10	0.76	1.74	0.02	0.02	-	-
Other (to be specified)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
TOTAL	88.84	247.67	0.10	0.10	-	-	0.10	0.10	716.81	1,708.18	4.46	8.29	721.27	1,716.47	309.16	1,081.58	4.36	22.62	-	-
Commission and Rewards on (Excluding Reinsurance) Business written :																				
In India	88.84	247.67	0.10	0.10	-	-	0.10	0.10	716.81	1,708.18	4.46	8.29	721.27	1,716.47	309.16	1,081.58	4.36	22.62	-	-
Outside India	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-

FORM NL-6-COMMISSION SCHEDULE

Name of the Insurer: Kotak Mahindra Gene
Registration No. 152 and Date of Registra



Particulars	Miscellaneous																		(Amount in Rs. Lakhs)	
	Total Health		Workmen's Compensation/ Employer's Liability		Public/ Product Liability		Engineering		Aviation		Crop Insurance		Other segments ^(b)		Other Miscellaneous segment		Total Miscellaneous		Grand Total	
	For the Quarter December 31, 2021	Up to the quarter December 31, 2021	For the Quarter December 31, 2021	Up to the quarter December 31, 2021	For the Quarter December 31, 2021	Up to the quarter December 31, 2021	For the Quarter December 31, 2021	Up to the quarter December 31, 2021	For the Quarter December 31, 2021	Up to the quarter December 31, 2021	For the Quarter December 31, 2021	Up to the quarter December 31, 2021	For the Quarter December 31, 2021	Up to the quarter December 31, 2021	For the Quarter December 31, 2021	Up to the quarter December 31, 2021	For the Quarter December 31, 2021	Up to the quarter December 31, 2021	For the Quarter December 31, 2021	Up to the quarter December 31, 2021
Commission & Remuneration	355.57	1,023.69	1.09	3.16	-	-	12.02	24.36	-	-	-	-	-	-	42.55	65.38	1,557.92	3,238.27	1,685.72	3,535.86
Rewards	15.03	36.18	0.04	0.13	-	-	3.59	6.71	-	-	-	-	-	-	5.55	10.16	337.02	571.31	359.95	612.32
Distribution fees	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Gross Commission	370.60	1,059.87	1.13	3.29	-	-	15.61	31.07	-	-	-	-	-	-	48.10	75.54	1,894.94	3,809.58	2,045.67	4,148.18
Add: Commission on Re-insurance Accepted	-	-	-	-	-	-	0.23	0.80	-	-	-	-	-	-	0.03	1.81	0.26	2.61	20.58	57.73
Less: Commission on Re-insurance Ceded	334.60	861.96	0.10	0.31	-	-	31.80	51.22	-	-	-	-	-	-	54.87	112.24	985.68	2,094.87	1,187.93	2,609.73
Net Commission	36.00	197.91	1.03	2.98	-	-	(15.96)	(19.35)	-	-	-	-	-	-	(6.74)	(34.89)	909.52	1,717.32	878.32	1,596.18
Break-up of the expenses (Gross) incurred																				
Individual Agents	7.67	18.24	-	0.11	-	-	0.53	1.07	-	-	-	-	-	-	0.00	0.49	59.91	134.30	60.61	142.08
Corporate Agents-Banks/FII/HFC	251.03	819.52	0.94	2.70	-	-	0.03	0.18	-	-	-	-	-	-	24.04	28.81	362.05	1,078.69	390.82	1,168.60
Corporate Agents-Others	43.69	57.51	-	-	-	-	-	-	-	-	-	-	-	-	-	0.01	61.67	104.21	83.80	161.36
Insurance Brokers	56.03	145.30	0.19	0.46	-	-	15.04	29.83	-	-	-	-	-	-	24.06	46.24	1,226.62	2,055.90	1,325.66	2,239.33
Direct Business - Onlinet	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
MISP (Direct)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Web Aggregators	0.22	1.96	-	0.02	-	-	-	-	-	-	-	-	-	-	-	0.00	1.18	56.64	1.18	56.67
Insurance Marketing Firm	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Common Service Centers	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Micro Agents	10.76	13.65	-	-	-	-	-	-	-	-	-	-	-	-	-	-	10.76	13.65	10.76	13.65
Point of Sales (Direct)	1.21	3.69	-	-	-	-	-	-	-	-	-	-	-	-	-	-	172.74	366.19	172.82	366.48
Other (to be specified)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
TOTAL	370.60	1,059.87	1.13	3.29	-	-	15.61	31.07	-	-	-	-	-	-	48.10	75.54	1,894.94	3,809.58	2,045.66	4,148.18
Commission and Rewards on (Excluding Reinsurance) Business written :	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
In India	370.60	1,059.87	1.13	3.29	-	-	15.61	31.07	-	-	-	-	-	-	48.10	75.54	1,894.94	3,809.58	2,045.66	4,148.18
Outside India	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-

Particulars	Miscellaneous																		(Amount in Rs. Lakhs)	
	Total Health		Workmen's Compensation/ Employer's liability		Public/ Product Liability		Engineering		Aviation		Crop Insurance		Other segments ^(b)		Other Miscellaneous segments		Total Miscellaneous		Grand Total	
	For the Quarter December 31, 2020	Up to the quarter December 31, 2020	For the Quarter December 31, 2020	Up to the quarter December 31, 2020	For the Quarter December 31, 2020	Up to the quarter December 31, 2020	For the Quarter December 31, 2020	Up to the quarter December 31, 2020	For the Quarter December 31, 2020	Up to the quarter December 31, 2020	For the Quarter December 31, 2020	Up to the quarter December 31, 2020	For the Quarter December 31, 2020	Up to the quarter December 31, 2020	For the Quarter December 31, 2020	Up to the quarter December 31, 2020	For the Quarter December 31, 2020	Up to the quarter December 31, 2020	For the Quarter December 31, 2020	Up to the quarter December 31, 2020
Commission & Remuneration	303.49	1,064.51	1.57	4.67	-	-	3.08	5.87	-	-	-	-	-	-	46.40	106.75	936.59	2,581.83	1,023.03	2,820.69
Rewards	10.03	39.69	0.08	0.12	-	-	0.88	1.70	-	-	-	-	-	-	4.68	6.65	154.89	364.60	157.39	373.51
Distribution fees	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Gross Commission	313.52	1,104.20	1.65	4.79	-	-	3.96	7.57	-	-	-	-	-	-	51.08	113.40	1,091.48	2,946.43	1,180.42	3,194.20
Add: Commission on Re-insurance Accepted	-	-	-	-	-	-	0.24	0.72	-	-	-	-	-	-	-	0.11	0.24	0.83	1.64	9.80
Less: Commission on Re-insurance Ceded	272.08	692.74	0.14	0.41	-	-	5.00	8.47	-	-	-	-	-	-	28.63	49.21	348.65	852.74	424.54	1,052.68
Net Commission	41.44	411.46	1.51	4.38	-	-	(0.80)	(0.18)	-	-	-	-	-	-	22.45	64.30	743.07	2,094.52	757.52	2,151.32
Break-up of the expenses (Gross) incurred																				
Individual Agents	4.73	13.81	0.02	0.03	-	-	-	0.48	-	-	-	-	-	-	0.02	0.04	60.33	134.51	62.73	139.22
Corporate Agents-Banks/FII/HFC	231.22	840.68	1.31	4.27	-	-	0.13	0.21	-	-	-	-	-	-	30.79	84.44	359.91	1,217.11	382.97	1,316.68
Corporate Agents-Others	37.01	88.43	-	-	-	-	-	-	-	-	-	-	-	-	-	0.12	58.57	146.31	113.61	255.89
Insurance Brokers	37.06	154.00	0.32	0.49	-	-	3.83	6.88	-	-	-	-	-	-	20.27	28.79	464.74	1,069.52	473.18	1,103.42
Direct Business - Onlinet	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
MISP (Direct)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Web Aggregators	0.90	2.42	-	-	-	-	-	-	-	-	-	-	-	-	-	-	49.60	162.04	49.60	162.04
Insurance Marketing Firm	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Common Service Centers	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Micro Agents	1.83	3.09	-	-	-	-	-	-	-	-	-	-	-	-	-	-	1.83	3.09	1.83	3.09
Point of Sales (Direct)	0.78	1.76	-	-	-	-	-	-	-	-	-	-	-	-	-	-	96.50	213.86	96.50	213.86
Other (to be specified)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
TOTAL	313.52	1,104.20	1.65	4.79	-	-	3.96	7.57	-	-	-	-	-	-	51.08	113.40	1,091.47	2,946.44	1,180.42	3,194.20
Commission and Rewards on (Excluding Reinsurance) Business written :	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
In India	313.52	1,104.20	1.65	4.79	-	-	3.96	7.57	-	-	-	-	-	-	51.08	113.40	1,091.47	2,946.44	1,180.42	3,194.20
Outside India	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-