FORM NL-6-COMMISSION SCHEDULE

Name of the Insurer: Kotak Mahindra General Insurance Company Limited
Registration No. 152 and Date of Registration with the IRDAI November 18,2015

Particulars	FIRE		Marine Cargo		Marine Hull		Total Marine		Motor OD		Motor TP		Total Motor		Health		Personal Accident		Travel Insurance		Miscellaneous Total Health	
	For the Quarter Ended September 30, 2022	Up to the Quarter Ended September 30, 2022	For the Quarter Ended September 30, 2022	Up to the Quarter Ended September 30, 2022	For the Quarter Ended September 30, 2022	Up to the Quarter Ended September 30, 2022	For the Quarter Ended September 30, 2022	Up to the Quarter Ended September 30, 2022	For the Quarter Ended September 30, 2022	Up to the Quarter Ended September 30, 2022	For the Quarter Ended September 30, 2022	Up to the Quarter Ended September 30, 2022	For the Quarter Ended September 30, 2022	Up to the Quarter Ended September 30, 2022	For the Quarter Ended September 30, 2022	Up to the Quarter Ended September 30, 2022	For the Quarter Ended September 30, 2022	Up to the Quarter Ended September 30, 2022	For the Quarter Ended September 30, 2022	Up to the Quarter Ended September 30, 2022	For the Quarter Ended September 30, 2022	Up to the Quarter Ended September 30, 2022
Commission & Remuneration	103	241	44	106	-	-	44	106	812	1,521	37	65	848	1,585	957	1,318	199	208	-	-	1,156	1,526
Rewards	13	41	13	32	-	-	13	32	208	398	11	19	219	418	21	33	1	3	-	-	22	37
Distribution fees	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Gross Commission	**116**	**282**	**58**	**138**	**-**	**-**	**58**	**138**	**1,020**	**1,919**	**47**	**84**	**1,068**	**2,003**	**978**	**1,352**	**200**	**211**	**-**	**-**	**1,178**	**1,563**
Add: Commission on Re-insurance Accepted	13	58	-	0	-	-	-	0	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Less: Commission on Re-insurance Ceded	250	553	64	114	-	-	64	114	713	1,026	97	106	810	1,133	883	1,298	185	252	-	-	1,068	1,550
Net Commission	**(121)**	**(213)**	**(6)**	**25**	**-**	**-**	**(6)**	**25**	**307**	**893**	**(50)**	**(22)**	**258**	**870**	**95**	**54**	**15**	**(41)**	**-**	**-**	**110**	**13**
Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:																						
Individual Agents	1	3	2	5	-	-	2	5	26	50	0	0	26	50	26	48	1	1	-	-	27	49
Corporate Agents-Banks/FII/HFC	30	48	0	0	-	-	0	0	84	132	0	0	84	132	601	832	187	187	-	-	788	1,019
Corporate Agents-Others	31	54	-	-	-	-	-	-	33	60	1	1	34	61	265	345	7	10	-	-	272	355
Insurance Brokers	54	176	56	132	-	-	56	132	765	1,467	45	81	810	1,548	61	90	5	14	-	-	66	104
Direct Business - Onlinec	-		-		-		-	-	-		-		-	-	-		-		-	-	-	-
MISP (Direct)	-		-		-		-	-	-		-		-	-	-		-		-	-	-	-
Web Aggregators	(0)	0	-	-	-	-	-	-	1	2	0	0	1	2	0	1	0	0	-	-	0	1
Insurance Marketing Firm	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Common Service Centers	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Micro Agents	-	-	-	-	-	-	-	-	-	-	-	-	-	-	21	29	-	-	-	-	21	29
Point of Sales (Direct)	0	0	-	-	-	-	-	-	111	207	1	2	112	208	4	7	0	0	-	-	4	7
Other (to be specified)	-		-		-		-	-	-		-		-	-	-		-		-	-	-	-
TOTAL	**116**	**282**	**58**	**138**	**-**	**-**	**58**	**138**	**1,020**	**1,919**	**47**	**84**	**1,068**	**2,003**	**978**	**1,352**	**200**	**211**	**-**	**-**	**1,178**	**1,563**
Commission and Rewards on (Excluding Reinsurance) Business written :								-					-	-							-	-
In India	116	282	58	138	-	-	58	138	1,020	1,919	47	84	1,068	2,003	978	1,352	200	211	-	-	1,178	1,563
Outside India	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-

Particulars	FIRE		Marine Cargo		Marine Hull		Total Marine		Motor OD		Motor TP		Total Motor		Health		Personal Accident		Overseas Travel Insurance		Miscellaneous Total Health	
	For the Quarter Ended September 30, 2021	Up to the Quarter Ended September 30, 2021	For the Quarter Ended September 30, 2021	Up to the Quarter Ended September 30, 2021	For the Quarter Ended September 30, 2021	Up to the Quarter Ended September 30, 2021	For the Quarter Ended September 30, 2021	Up to the Quarter Ended September 30, 2021	For the Quarter Ended September 30, 2021	Up to the Quarter Ended September 30, 2021	For the Quarter Ended September 30, 2021	Up to the Quarter Ended September 30, 2021	For the Quarter Ended September 30, 2021	Up to the Quarter Ended September 30, 2021	For the Quarter Ended September 30, 2021	Up to the Quarter Ended September 30, 2021	For the Quarter Ended September 30, 2021	Up to the Quarter Ended September 30, 2021	For the Quarter Ended September 30, 2021	Up to the Quarter Ended September 30, 2021	For the Quarter Ended September 30, 2021	Up to the Quarter Ended September 30, 2021
Commission & Remuneration	85	161	8	9	-	-	8	9	577	952	13	23	590	975	350	647	13	21	-	-	364	668
Rewards	4	16	2	2	-	-	2	2	104	199	6	7	110	205	7	16	3	5	-	-	10	21
Distribution fees	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Gross Commission	**89**	**176**	**10**	**12**	**-**	**-**	**10**	**12**	**682**	**1.151**	**19**	**30**	**700**	**1.180**	**357**	**663**	**17**	**26**	**-**	**-**	**374**	**689**
Add: Commission on Re-insurance Accepted	18	35	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Less: Commission on Re-insurance Ceded	151	304	8	9	-	-	8	9	299	491	8	14	307	505	252	436	66	92	-	-	317	527
Net Commission	**(44)**	**(93)**	**2**	**3**	**-**	**-**	**2**	**3**	**383**	**660**	**11**	**16**	**393**	**675**	**105**	**227**	**(49)**	**(65)**	**-**	**-**	**56**	**162**
Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:																						
Individual Agents	0	5	2	2	-	-	2	2	34	63	0	0	34	63	5	11	0	0	-	-	5	11
Corporate Agents-Banks/FII/HFC	39	61	-	-	-	-	-	-	86	141	0	0	86	141	310	568	0	0	-	-	310	568
Corporate Agents-Others	22	35	-	-	-	-	-	-	18	29	-	0	18	29	6	14	0	0	-	-	6	14
Insurance Brokers	27	74	8	10	-	-	8	10	443	686	16	17	459	703	32	63	16	26	-	-	49	89
Direct Business - Onlinec	-		-		-		-	-	-		-		-	-	-		-		-	-	-	-
MISP (Direct)	-		-		-		-	-	-		-		-	-	-		-		-	-	-	-
Web Aggregators	(0)	0	-	-	-	-	-	-	(1)	41	2	13	2	54	0	2	0	0	-	-	0	2
Insurance Marketing Firm	-		-		-		-	-	-		-		-	-	-		-		-	-	-	-
Common Service Centers	-		-		-		-	-	-		-		-	-	-		-		-	-	-	-
Micro Agents	-	-	-	-	-	-	-	-	-	-	-	-	-	-	2	3	-	-	-	-	2	3
Point of Sales (Direct)	0	0	-	-	-	-	-	-	102	191	0	0	102	191	1	2	0	0	-	-	1	2
Other (to be specified)	-		-		-		-	-	-		-		-	-	-		-		-	-	-	-
TOTAL	89	176	10	12	-	-	10	12	682	1,151	19	30	700	1,180	357	663	17	26	-	-	374	689
Commission and Rewards on (Excluding Reinsurance) Business written :																						
In India	89	176	10	12	-	-	10	12	682	1,151	19	30	700	1,180	357	663	17	26	-	-	374	689
Outside India	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-

FORM NL-6-COMMISSION SCHEDULE

Name of the Insurer: Kotak Mahindra Gene
Registration No. 152 and Date of Registra

(Amount in Rs. Lakhs)

Particulars	Workmen's Compensation/ Employer's Liability		Public/ Product Liability		Engineering		Aviation		Crop Insurance		Other segments [b]		Other Miscellaneous segment		Total Miscellaneous		Grand Total	
	For the Quarter Ended September 30, 2022	Up to the Quarter Ended September 30, 2022	For the Quarter Ended September 30, 2022	Up to the Quarter Ended September 30, 2022	For the Quarter Ended September 30, 2022	Up to the Quarter Ended September 30, 2022	For the Quarter Ended September 30, 2022	Up to the Quarter Ended September 30, 2022	For the Quarter Ended September 30, 2022	Up to the Quarter Ended September 30, 2022	For the Quarter Ended September 30, 2022	Up to the Quarter Ended September 30, 2022	For the Quarter Ended September 30, 2022	Up to the Quarter Ended September 30, 2022	For the Quarter Ended September 30, 2022	Up to the Quarter Ended September 30, 2022	For the Quarter Ended September 30, 2022	Up to the Quarter Ended September 30, 2022
Commission & Remuneration	3	4	0	0	21	42	-	-	-	-	-	-	65	111	2,092	3,269	2,240	3,615
Rewards	0	1	0	0	6	13	-	-	-	-	-	-	4	12	252	479	278	552
Distribution fees	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Gross Commission	**3**	**4**	**0**	**0**	**27**	**55**	**-**	**-**	**-**	**-**	**-**	**-**	**69**	**123**	**2,344**	**3,748**	**2,518**	**4,168**
Add: Commission on Re-insurance Accepted	-	-	-	-	2	4	-	-	-	-	-	-	(1)	3	1	7	14	66
Less: Commission on Re-insurance Ceded	0	1	1	1	29	60	-	-	-	-	-	-	89	173	1,997	2,916	2,310	3,582
Net Commission	**2**	**4**	**(1)**	**(1)**	**(0)**	**(1)**	**-**	**-**	**-**	**-**	**-**	**-**	**(20)**	**(47)**	**349**	**839**	**222**	**651**
Break-up of the expenses (Gross) incurred																		
Individual Agents	0	1	-	-	1	2	-	-	-	-	-	-	0	2	55	103	57	111
Corporate Agents-Banks/FII/HFC	1	2	-	-	0	0	-	-	-	-	-	-	53	73	926	1,226	956	1,274
Corporate Agents-Others	-	0	-	-	-	-	-	-	-	-	-	-	0	0	306	416	337	470
Insurance Brokers	1	2	0	0	26	53	-	-	-	-	-	-	16	48	919	1,756	1,029	2,064
Direct Business - Onlinec	-		-	-	-		-	-	-	-	-	-	-		-	-	-	-
MISP (Direct)	-		-	-	-		-	-	-	-	-	-	-		-	-	-	-
Web Aggregators	-	-	-	-	-	-	-	-	-	-	-	-	0	0	2	3	1	3
Insurance Marketing Firm	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Common Service Centers	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Micro Agents	-	-	-	-	-	-	-	-	-	-	-	-	-	-	21	29	21	29
Point of Sales (Direct)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	116	215	116	215
Other (to be specified)	-		-	-	-		-	-	-	-	-	-	-		-	-	-	-
TOTAL	**3**	**4**	**0**	**0**	**27**	**55**	**-**	**-**	**-**	**-**	**-**	**-**	**69**	**123**	**2,344**	**3,748**	**2,518**	**4,168**
Commission and Rewards on (Excluding Reinsurance) Business written :															-	-	-	-
In India	3	4	0	0	27	55	-	-	-	-	-	-	69	123	2,344	3,748	2,518	4,168
Outside India	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-

(Amount in Rs. Lakhs)

Particulars	Workmen's Compensation/ Employer's		Public/ Product Liability		Engineering		Aviation		Crop Insurance		Other segments [b]		Other Miscellaneous segments		Total Miscellaneous		Grand Total	
	For the Quarter Ended September 30, 2021	Up to the Quarter Ended September 30, 2021	For the Quarter Ended September 30, 2021	Up to the Quarter Ended September 30, 2021	For the Quarter Ended September 30, 2021	Up to the Quarter Ended September 30, 2021	For the Quarter Ended September 30, 2021	Up to the Quarter Ended September 30, 2021	For the Quarter Ended September 30, 2021	Up to the Quarter Ended September 30, 2021	For the Quarter Ended September 30, 2021	Up to the Quarter Ended September 30, 2021	For the Quarter Ended September 30, 2021	Up to the Quarter Ended September 30, 2021	For the Quarter Ended September 30, 2021	Up to the Quarter Ended September 30, 2021	For the Quarter Ended September 30, 2021	Up to the Quarter Ended September 30, 2021
Commission & Remuneration	1	2	-	-	7	12	-	-	-	-	-	-	16	23	978	1,680	1,071	1,850
Rewards	0	0	-	-	2	3	-	-	-	-	-	-	3	5	124	234	130	252
Distribution fees	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Gross Commission	**1**	**2**	**-**	**-**	**9**	**15**	**-**	**-**	**-**	**-**	**-**	**-**	**18**	**27**	**1.102**	**1.915**	**1.201**	**2.103**
Add: Commission on Re-insurance Accepted	-	-	-	-	0	1	-	-	-	-	-	-	0	2	0	2	19	37
Less: Commission on Re-insurance Ceded	0	0	-	-	11	19	-	-	-	-	-	-	31	57	667	1,109	825	1,422
Net Commission	**1**	**2**	**-**	**-**	**(3)**	**(3)**	**-**	**-**	**-**	**-**	**-**	**-**	**(12)**	**(28)**	**436**	**808**	**394**	**718**
Break-up of the expenses (Gross) incurred																		
Individual Agents	0	0	-	-	0	1	-	-	-	-	-	-	0	0	40	74	42	81
Corporate Agents-Banks/FII/HFC	1	2	-	-	0	0	-	-	-	-	-	-	3	5	400	717	439	778
Corporate Agents-Others	-	-	-	-	-	-	-	-	-	-	-	-	0	0	24	43	46	78
Insurance Brokers	0	0	-	-	8	15	-	-	-	-	-	-	15	22	531	829	566	914
Direct Business - Onlinec	-		-	-	-		-	-	-	-	-	-	-		-	-	-	-
MISP (Direct)	-		-	-	-		-	-	-	-	-	-	-		-	-	-	-
Web Aggregators	(0)	0	-	-	-	-	-	-	-	-	-	-	(0)	0	2	55	2	55
Insurance Marketing Firm	-		-	-	-		-	-	-	-	-	-	-		-	-	-	-
Common Service Centers	-		-	-	-		-	-	-	-	-	-	-		-	-	-	-
Micro Agents	-	-	-	-	-	-	-	-	-	-	-	-	-	-	2	3	2	3
Point of Sales (Direct)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	103	193	104	194
Other (to be specified)	-		-	-	-		-	-	-	-	-	-	-		-	-	-	-
TOTAL	1	2	-	-	9	15	-	-	-	-	-	-	18	27	1,102	1,915	1,201	2,103
Commission and Rewards on (Excluding Reinsurance) Business written :																		
In India	1	2	-	-	9	15	-	-	-	-	-	-	18	27	1,102	1,915	1,201	2,103
Outside India	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-