

PERIODIC DISCLOSURES

FORM NL-40 BUSINESS ACQUISITION THROUGH DIFFERENT CHANNELS

(Rs in Lakhs)

Sl.No.	Channels	For the quarter ended 30th Jun 2019		For the quarter ended 30th Jun 2018		Upto the quarter ended 30th Jun 2019		Upto the quarter ended 30th Jun 2018	
		No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium
1	Individual agents	2,397	386	2,105	350	2,397	386	2,105	350
2	Corporate Agents-Banks	33,481	2,507	18,290	2,299	33,481	2,507	18,290	2,299
3	Corporate Agents -Others	81,706	915	2,165	275	81,706	915	2,165	275
4	Brokers	25,350	2,281	13,161	962	25,350	2,281	13,161	962
5	Micro Agents	6,049	35	-	-	6,049	35	-	-
6	Direct Business	93,238	1,270	22,115	442	93,238	1,270	22,115	442
7	Others-Web Aggregator	27,092	586	9,971	396	27,092	586	9,971	396
8	Others-Point of Sale	1,833	226	2,632	236	1,833	226	2,632	236
9	Others-MISP	-	-	2	1	-	-	2	1
	Total (A)	271,146	8,205	70,441	4,960	271,146	8,205	70,441	4,960
1	Referral (B)								
	Grand Total (A+B)	271,146	8,205	70,441	4,960	271,146	8,205	70,441	4,960