

PERIODIC DISCLOSURES

FORM NL-40 BUSINESS ACQUISITION THROUGH DIFFERENT CHANNELS

(Rs in Lakhs)

Sl.No.	Channels	For the quarter ended June 30, 2018		For the quarter ended June 30, 2017		Upto the quarter ended June 30, 2018		Upto the quarter ended June 30, 2017	
		No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium
1	Individual agents	2,105	350.15	585	87.05	2,105	350.15	585	87.05
2	Corporate Agents-Banks	18,290	2,299.42	13,885	1,615.50	18,290	2,299.42	13,885	1,615.50
3	Corporate Agents -Others	2,165	274.57	869	201.96	2,165	274.57	869	201.96
4	Brokers	13,161	962.03	9,936	596.41	13,161	962.03	9,936	596.41
5	Micro Agents	-	-	-	-	-	-	-	-
6	Direct Business	22,115	441.79	19,893	682.29	22,115	441.79	19,893	682.29
7	Others-Web Aggregator	9,971	395.63	5,564	412.92	9,971	395.63	5,564	412.92
8	Others-Point of Sale	2,632	235.65	11	1.37	2,632	235.65	11	1.37
9	Others-MISP	2	0.98	-	-	2	0.98	-	-
	Total (A)	70,441	4,960.24	50,743	3,597.51	70,441	4,960.24	50,743	3,597.51
1	Referral (B)	-	-	-	-	-	-	-	-
	Grand Total (A+B)	70,441	4,960.24	50,743	3,597.51	70,441	4,960.24	50,743	3,597.51