

Sl.No.	Channels	For the Quarter		Upto the Quarter		For the corresponding quarter of the previous year		Up to the corresponding quarter of the previous year	
		No. of Policies	Premium (Rs.Lakhs)	No. of Policies	Premium (Rs.Lakhs)	No. of Policies	Premium (Rs.Lakhs)	No. of Policies	Premium (Rs.Lakhs)
1	Individual agents	3,959	636	7,417	1,170	2,788	389	5,614	765
2	Corporate Agents-Banks	52,150	9,008	71,306	14,861	1,73,413	6,904	1,90,894	9,382
3	Corporate Agents -Others	7,681	4,402	15,886	8,688	2,89,628	2,444	4,76,002	3,487
4	Brokers	1,70,573	10,741	3,63,532	22,163	2,91,938	10,189	5,82,304	18,884
5	Micro Agents	-	269	-	477	63,248	138	88,827	196
6	Direct Business -Officers/Employees								
	Online (Through Company Website)	3,452	295	6,953	585	1,339	117	2,336	206
	Others	15,667	8,289	33,969	15,666	2,34,134	7,104	5,84,592	15,309
7	Common Service Centres(CSC)								
8	Insurance Marketing Firm	41	6	41	6	-	-	-	-
9	Point of sales person (Direct)	16,030	2,005	27,786	3,724	9,449	949	17,064	1,736
10	MISP (Direct)	-	-	-	-	-	-	-	-
11	Web Aggregators	87	7	201	20	200	16	427	34
12	Referral Arrangements	-	-	-	-	-	-	-	-
13	Other	-	-	-	-	-	-	-	-
	Total (A)	2,69,640	35,657	5,27,091	67,361	10,66,137	28,248	19,48,060	50,001
14	Business outside India (B)								
	Grand Total (A+B)	2,69,640	35,657	5,27,091	67,361	10,66,137	28,248	19,48,060	50,001