FORM NL-36- BUSINESS -CHANNELS WISE

Name of the Insurer: Kotak Mahindra General Insurance Company Limited

Date: 30th September, 2022

Sl.No.	Channels	For the Quarter		Upto the Quarter		For the corresponding quarter of the previous year		Up to the corresponding quarter of the previous year	
		No. of Policies	Premium (Rs.Lakhs)	No. of Policies	Premium (Rs.Lakhs)	No. of Policies	Premium (Rs.Lakhs)	No. of Policies	Premium (Rs.Lakhs)
1	Individual agents	2788	389	5614	765	2449	330	4742	644
2	Corporate Agents-Banks	173413	6,904	190894	9,382	30712	3,430	50089	6,109
3	Corporate Agents -Others	289628	2,444	476002	3,487	4602	417	7191	683
4	Brokers	291938	10,185	582304	18,884	284840	4,906	396210	7,806
5	Micro Agents	63248	138	88827	196	3594	12	6212	19
6	Direct Business								
	-Officers/Employees	-	-	-	-	-	-	-	-
	Online (Through Company Website)	-	-	-	-	-	-	-	-
	Others	235473	7,221	586928	15,515	330211	5,947	578451	10,279
7	Common Service Centres(CSC)	-	-	-	-	-	-	-	-
8	Insurance Marketing Firm	-	-	-	-	-	-	-	-
9	Point of sales person (Direct)	9449	949	17064	1,736	7778	783	14757	1,467
10	MISP (Direct)	-	-	-	-	-	-	-	-
11	Web Aggregators	200	16	427	34	1504	44	49140	759
12	Referral Arrangements	-	-	-	-	-	-	-	-
13	Other	-	-	-	-	-	-	-	-
	Total (A)	1066137	28,244.63	1948060	50,000.90	665690	15,868.96	1106792	27,767.42
14	Business outside India (B)								
	Grand Total (A+B)	**1066137**	**28,244.63**	**1948060**	**50,000.90**	**665690**	**15,868.96**	**1106792**	**27,767.42**