

SCHEDULES TO AND FORMING PART OF THE REVENUE ACCOUNTS AND PROFIT AND LOSS ACCOUNT FOR THE QUARTER ENDED ON AND TO BALANCE SHEET AS AT 31st December 2017

FORM NL-6-COMMISSION SCHEDULE  
COMMISSION

Rs '000

For the quarter ended 31st December 2017															
Particulars	Fire	Marine	Miscellaneous											Grand Total	
			Motor OD	Motor TP	Motor Total	Workmen's Compensation	Personal Accident	Health Insurance	Liability	Engineering	Trade Credit	Aviation	Others		Miscellaneous Total
<b>Commission paid</b>															
Commission Paid Direct	3,038	-	36,931	9	36,940	-	42	8,068	-	-	-	-	2,778	47,829	50,866
Add: Re-insurance Accepted	92	-	-	-	-	-	-	-	-	15	-	-	-	15	107
Less: Commission on Re-insurance Ceded	2,760	-	1,672	356	2,029	-	6,904	464	-	-	-	-	2,051	11,447	14,208
<b>Net Commission</b>	<b>370</b>	<b>-</b>	<b>35,258</b>	<b>(347)</b>	<b>34,911</b>	<b>-</b>	<b>(6,861)</b>	<b>7,604</b>	<b>-</b>	<b>15</b>	<b>-</b>	<b>-</b>	<b>728</b>	<b>36,396</b>	<b>36,766</b>
<b>Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:</b>															
Agents	55	-	3,821	6	3,827	-	1	31	-	-	-	-	10	3,869	3,923
Brokers	154	-	8,847	-	8,847	-	20	236	-	-	-	-	6	9,109	9,263
Corporate Agency	5,273	-	35,377	11	35,388	-	27	19,970	-	-	-	-	5,645	61,031	66,304
Referral	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Others	(2,444)	-	(11,115)	(8)	(11,123)	-	(6)	(12,169)	-	-	-	-	(2,882)	(26,180)	(28,624)
<b>TOTAL (B)</b>	<b>3,038</b>	<b>-</b>	<b>36,931</b>	<b>9</b>	<b>36,940</b>	<b>-</b>	<b>42</b>	<b>8,068</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>2,778</b>	<b>47,829</b>	<b>50,866</b>

Upto the quarter ended 31st December 2017															
Particulars	Fire	Marine	Miscellaneous											Grand Total	
			Motor OD	Motor TP	Motor Total	Workmen's Compensation	Personal Accident	Health Insurance	Liability	Engineering	Trade Credit	Aviation	Others		Miscellaneous Total
<b>Commission paid</b>															
Commission Paid Direct	5,560	-	89,896	27	89,923	-	69	20,750	-	-	-	-	5,668	116,410	121,970
Add: Re-insurance Accepted	323	-	-	-	-	-	-	-	-	35	-	-	-	35	359
Less: Commission on Re-insurance Ceded	5,328	-	4,341	993	5,334	-	20,523	1,115	-	-	-	-	4,190	31,161	36,489
<b>Net Commission</b>	<b>556</b>	<b>-</b>	<b>85,555</b>	<b>(966)</b>	<b>84,589</b>	<b>-</b>	<b>(20,453)</b>	<b>19,635</b>	<b>-</b>	<b>35</b>	<b>-</b>	<b>-</b>	<b>1,478</b>	<b>85,284</b>	<b>85,839</b>
<b>Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:</b>															
Agents	91	-	7,915	16	7,931	-	1	92	-	-	-	-	14	8,039	8,130
Brokers	195	-	22,696	-	22,696	-	41	599	-	-	-	-	8	23,344	23,540
Corporate Agency	5,273	-	40,550	11	40,562	-	27	19,977	-	-	-	-	5,645	66,211	71,484
Referral	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Others	-	-	18,734	-	18,734	-	-	82	-	-	-	-	-	18,816	18,816
<b>TOTAL (B)</b>	<b>5,560</b>	<b>-</b>	<b>89,896</b>	<b>27</b>	<b>89,923</b>	<b>-</b>	<b>69</b>	<b>20,750</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>5,668</b>	<b>116,410</b>	<b>121,970</b>

For the quarter ended 31st December 2016															
Particulars	Fire	Marine	Miscellaneous											Grand Total	
			Motor OD	Motor TP	Motor Total	Workmen's Compensation	Personal Accident	Health Insurance	Liability	Engineering	Trade Credit	Aviation	Others		Miscellaneous Total
<b>Commission paid</b>															
Commission Paid Direct	-	-	12,536	-	12,536	-	-	3,214	-	-	-	-	-	15,750	15,750
Add: Re-insurance Accepted	81	-	-	-	-	-	-	-	-	11	-	-	-	11	92
Less: Commission on Re-insurance Ceded	-	-	1,153	193	1,346	-	1,470	162	-	-	-	-	-	2,978	2,978
<b>Net Commission</b>	<b>81</b>	<b>-</b>	<b>11,384</b>	<b>(193)</b>	<b>11,191</b>	<b>-</b>	<b>(1,470)</b>	<b>3,051</b>	<b>-</b>	<b>11</b>	<b>-</b>	<b>-</b>	<b>(1,470)</b>	<b>12,783</b>	<b>12,864</b>
<b>Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:</b>															
Agents	-	-	58	-	58	-	-	0	-	-	-	-	-	59	59
Brokers	-	-	3,111	-	3,111	-	-	4	-	-	-	-	-	3,115	3,115
Corporate Agency	-	-	6,431	-	6,431	-	-	3,210	-	-	-	-	-	9,641	9,641
Referral	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Others	-	-	2,936	-	2,936	-	-	-	-	-	-	-	-	2,936	2,936
<b>TOTAL (B)</b>	<b>-</b>	<b>-</b>	<b>12,536</b>	<b>-</b>	<b>12,536</b>	<b>-</b>	<b>-</b>	<b>3,214</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>(1,470)</b>	<b>15,750</b>	<b>15,750</b>

Upto the quarter ended 31st December 2016															
Particulars	Fire	Marine	Miscellaneous											Grand Total	
			Motor OD	Motor TP	Motor Total	Workmen's Compensation	Personal Accident	Health Insurance	Liability	Engineering	Trade Credit	Aviation	Others		Miscellaneous Total
<b>Commission paid</b>															
Commission Paid Direct	-	-	23,973	-	23,973	-	-	8,573	-	-	-	-	-	32,547	32,547
Add: Re-insurance Accepted	220	-	-	-	-	-	-	-	-	32	-	-	-	32	251
Less: Commission on Re-insurance Ceded	-	-	2,191	392	2,583	-	1,470	433	-	-	-	-	-	4,485	4,485
<b>Net Commission</b>	<b>220</b>	<b>-</b>	<b>21,782</b>	<b>(392)</b>	<b>21,390</b>	<b>-</b>	<b>(1,470)</b>	<b>8,141</b>	<b>-</b>	<b>32</b>	<b>-</b>	<b>-</b>	<b>(1,470)</b>	<b>28,093</b>	<b>28,313</b>
<b>Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:</b>															
Agents	-	-	75	-	75	-	-	0	-	-	-	-	-	75	75
Brokers	-	-	5,057	-	5,057	-	-	2	-	-	-	-	-	5,058	5,058
Corporate Agency	-	-	15,752	-	15,752	-	-	8,572	-	-	-	-	-	24,323	24,323
Referral	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Others	-	-	3,090	-	3,090	-	-	-	-	-	-	-	-	3,090	3,090
<b>TOTAL (B)</b>	<b>-</b>	<b>-</b>	<b>23,973</b>	<b>-</b>	<b>23,973</b>	<b>-</b>	<b>-</b>	<b>8,573</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>(1,470)</b>	<b>32,547</b>	<b>32,547</b>