**Kotak Mahindra General Insurance Company Limited**

**IRDAI Registration No. 152 Dated November 18, 2015**

**PERIODIC DISCLOSURES**

**GROSS DIRECT PREMIUM UNDERWRITTEN FOR THE QUARTER ENDED 30th JUNE 2017**

**FORM NL-22 GEOGRAPHICAL DISTRIBUTION OF BUSINESS**

(Rs in Lakhs)

| STATES | Fire | | Marine (Cargo) | | Marine (Hull) | | Engineering | | Motor Own Damage | | Motor Third Party | | Liability insurance | | Personal Accident | | Medical Insurance | | Overseas medical Insurance | | Crop Insurance | | All Other Miscellaneous | | Grand Total | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| | For Q1 FY 17-18 | Upto Q1 FY 17-18 | For Q1 FY 17-18 | Upto Q1 FY 17-18 | For Q1 FY 17-18 | Upto Q1 FY 17-18 | For Q1 FY 17-18 | Upto Q1 FY 17-18 | For Q1 FY 17-18 | Upto Q1 FY 17-18 | For Q1 FY 17-18 | Upto Q1 FY 17-18 | For Q1 FY 17-18 | Upto Q1 FY 17-18 | For Q1 FY 17-18 | Upto Q1 FY 17-18 | For Q1 FY 17-18 | Upto Q1 FY 17-18 | For Q1 FY 17-18 | Upto Q1 FY 17-18 | For Q1 FY 17-18 | Upto Q1 FY 17-18 | For Q1 FY 17-18 | Upto Q1 FY 17-18 | For Q1 FY 17-18 | Upto Q1 FY 17-18 |
| Andhra Pradesh | 1.06 | 1.06 | - | - | - | - | - | - | 20.90 | 20.90 | 26.08 | 26.08 | - | - | 8.43 | 8.43 | 4.31 | 4.31 | - | - | - | - | 0.03 | 0.03 | 60.80 | 60.80 |
| Arunachal Pradesh | - | - | - | - | - | - | - | - | 0.11 | 0.11 | 0.11 | 0.11 | - | - | 0.01 | 0.01 | - | - | - | - | - | - | - | - | 0.23 | 0.23 |
| Assam | - | - | - | - | - | - | - | - | 2.76 | 2.76 | 2.06 | 2.06 | - | - | 0.77 | 0.77 | 0.62 | 0.62 | - | - | - | - | - | - | 6.22 | 6.22 |
| Bihar | - | - | - | - | - | - | - | - | 41.91 | 41.91 | 30.47 | 30.47 | - | - | 5.46 | 5.46 | 2.66 | 2.66 | - | - | - | - | - | - | 80.50 | 80.50 |
| Chhattisgarh | - | - | - | - | - | - | - | - | 18.78 | 18.78 | 11.53 | 11.53 | - | - | 1.09 | 1.09 | 1.26 | 1.26 | - | - | - | - | - | - | 32.65 | 32.65 |
| Goa | 0.12 | 0.12 | - | - | - | - | - | - | 15.24 | 15.24 | 6.67 | 6.67 | - | - | 0.07 | 0.07 | 1.44 | 1.44 | - | - | - | - | 0.03 | 0.03 | 23.58 | 23.58 |
| Gujarat | 6.22 | 6.22 | - | - | - | - | - | - | 94.76 | 94.76 | 82.17 | 82.17 | - | - | 15.18 | 15.18 | 50.09 | 50.09 | - | - | - | - | 12.57 | 12.57 | 260.99 | 260.99 |
| Haryana | 0.93 | 0.93 | - | - | - | - | - | - | 142.31 | 142.31 | 101.60 | 101.60 | - | - | 7.53 | 7.53 | 12.50 | 12.50 | - | - | - | - | 0.24 | 0.24 | 265.11 | 265.11 |
| Himachal Pradesh | - | - | - | - | - | - | - | - | 3.71 | 3.71 | 3.67 | 3.67 | - | - | 0.87 | 0.87 | 0.33 | 0.33 | - | - | - | - | - | - | 8.58 | 8.58 |
| Jammu & Kashmir | - | - | - | - | - | - | - | - | 2.34 | 2.34 | 1.34 | 1.34 | - | - | 0.02 | 0.02 | 0.10 | 0.10 | - | - | - | - | - | - | 3.79 | 3.79 |
| Jharkhand | - | - | - | - | - | - | - | - | 6.47 | 6.47 | 5.38 | 5.38 | - | - | 1.56 | 1.56 | 1.93 | 1.93 | - | - | - | - | - | - | 15.33 | 15.33 |
| Karnataka | 5.21 | 5.21 | - | - | - | - | - | - | 149.25 | 149.25 | 163.01 | 163.01 | - | - | 14.18 | 14.18 | 27.15 | 27.15 | - | - | - | - | 2.72 | 2.72 | 361.52 | 361.52 |
| Kerala | 1.18 | 1.18 | - | - | - | - | - | - | 8.96 | 8.96 | 6.37 | 6.37 | - | - | 1.15 | 1.15 | 6.33 | 6.33 | - | - | - | - | 0.11 | 0.11 | 24.10 | 24.10 |
| Madhya Pradesh | 0.11 | 0.11 | - | - | - | - | - | - | 49.98 | 49.98 | 49.36 | 49.36 | - | - | 3.79 | 3.79 | 3.11 | 3.11 | - | - | - | - | - | - | 106.35 | 106.35 |
| Maharasthra | 15.03 | 15.03 | - | - | - | - | - | - | 347.48 | 347.48 | 223.06 | 223.06 | - | - | 34.28 | 34.28 | 94.79 | 94.79 | - | - | - | - | 23.97 | 23.97 | 738.62 | 738.62 |
| Manipur | - | - | - | - | - | - | - | - | 0.23 | 0.23 | 0.12 | 0.12 | - | - | 0.01 | 0.01 | - | - | - | - | - | - | - | - | 0.36 | 0.36 |
| Meghalaya | - | - | - | - | - | - | - | - | 0.13 | 0.13 | 0.11 | 0.11 | - | - | - | - | 0.35 | 0.35 | - | - | - | - | - | - | 0.60 | 0.60 |
| Mizoram | - | - | - | - | - | - | - | - | - | - | - | - | - | - | 0.02 | 0.02 | - | - | - | - | - | - | - | - | 0.02 | 0.02 |
| Nagaland | - | - | - | - | - | - | - | - | - | - | - | - | - | - | 0.03 | 0.03 | - | - | - | - | - | - | - | - | 0.03 | 0.03 |
| Orissa | 0.08 | 0.08 | - | - | - | - | - | - | 19.30 | 19.30 | 14.92 | 14.92 | - | - | 1.90 | 1.90 | 5.71 | 5.71 | - | - | - | - | 1.54 | 1.54 | 43.44 | 43.44 |
| Punjab | 1.36 | 1.36 | - | - | - | - | - | - | 8.05 | 8.05 | 10.93 | 10.93 | - | - | 1.81 | 1.81 | 10.70 | 10.70 | - | - | - | - | 0.13 | 0.13 | 32.98 | 32.98 |
| Rajasthan | 0.28 | 0.28 | - | - | - | - | - | - | 40.60 | 40.60 | 42.54 | 42.54 | - | - | 4.85 | 4.85 | 12.78 | 12.78 | - | - | - | - | 0.05 | 0.05 | 101.10 | 101.10 |
| Sikkim | - | - | - | - | - | - | - | - | 0.01 | 0.01 | 0.02 | 0.02 | - | - | 0.03 | 0.03 | 0.54 | 0.54 | - | - | - | - | - | - | 0.59 | 0.59 |
| Tamil Nadu | 4.13 | 4.13 | - | - | - | - | - | - | 67.22 | 67.22 | 56.01 | 56.01 | - | - | 11.77 | 11.77 | 14.23 | 14.23 | - | - | - | - | 5.08 | 5.08 | 158.43 | 158.43 |
| Telangana | 1.55 | 1.55 | - | - | - | - | - | - | 108.03 | 108.03 | 90.44 | 90.44 | - | - | 21.31 | 21.31 | 11.01 | 11.01 | - | - | - | - | 3.37 | 3.37 | 235.70 | 235.70 |
| Tripura | - | - | - | - | - | - | - | - | 0.04 | 0.04 | 0.05 | 0.05 | - | - | 0.05 | 0.05 | 0.20 | 0.20 | - | - | - | - | - | - | 0.34 | 0.34 |
| Uttar Pradesh | 3.85 | 3.85 | - | - | - | - | - | - | 130.56 | 130.56 | 85.02 | 85.02 | - | - | 15.59 | 15.59 | 17.91 | 17.91 | - | - | - | - | 0.23 | 0.23 | 253.17 | 253.17 |
| Uttrakhand | - | - | - | - | - | - | - | - | 6.89 | 6.89 | 2.78 | 2.78 | - | - | 0.25 | 0.25 | 0.70 | 0.70 | - | - | - | - | - | - | 10.62 | 10.62 |
| West Bengal | 4.50 | 4.50 | - | - | - | - | - | - | 60.43 | 60.43 | 43.68 | 43.68 | - | - | 3.48 | 3.48 | 18.06 | 18.06 | - | - | - | - | 2.07 | 2.07 | 132.22 | 132.22 |
| Andaman & Nicobar Is. | - | - | - | - | - | - | - | - | 0.20 | 0.20 | 0.08 | 0.08 | - | - | - | - | - | - | - | - | - | - | - | - | 0.28 | 0.28 |
| Chandigarh | 0.09 | 0.09 | - | - | - | - | - | - | 2.55 | 2.55 | 1.30 | 1.30 | - | - | 0.30 | 0.30 | 1.64 | 1.64 | - | - | - | - | 0.02 | 0.02 | 5.90 | 5.90 |
| Dadra & Nagra Haveli | - | - | - | - | - | - | - | - | 0.28 | 0.28 | 0.14 | 0.14 | - | - | 0.89 | 0.89 | 0.87 | 0.87 | - | - | - | - | - | - | 2.17 | 2.17 |
| Daman & Diu | - | - | - | - | - | - | - | - | 1.45 | 1.45 | 0.53 | 0.53 | - | - | 0.03 | 0.03 | - | - | - | - | - | - | - | - | 2.00 | 2.00 |
| Delhi | 6.80 | 6.80 | - | - | - | - | - | - | 352.22 | 352.22 | 198.62 | 198.62 | - | - | 11.60 | 11.60 | 53.34 | 53.34 | - | - | - | - | 2.30 | 2.30 | 624.87 | 624.87 |
| Lakshadweep | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Puducherry | - | - | - | - | - | - | - | - | 2.95 | 2.95 | 1.09 | 1.09 | - | - | 0.09 | 0.09 | 0.21 | 0.21 | - | - | - | - | - | - | 4.34 | 4.34 |
| **Total** | **52.49** | **52.49** | **-** | **-** | **-** | **-** | **-** | **-** | **1,706.07** | **1,706.07** | **1,261.25** | **1,261.25** | **-** | **-** | **168.36** | **168.36** | **354.86** | **354.86** | **-** | **-** | **-** | **-** | **54.47** | **54.47** | **3,597.51** | **3,597.51** |