Kotak Mahindra General Insurance Company Limited

IRDAI Registration No. 152 Dated November 18, 2015

SCHEDULES TO AND FORMING PART OF THE REVENUE ACCOUNTS AND PROFIT AND LOSS ACCOUNT FOR THE HALF YEAR ENDED ON AND TO BALANCE SHEET AS AT 30th September 2017

FORM NL-6-COMMISSION SCHEDULE
COMMISSION

Rs '000

For the quarter ended 30th September 2017

Particulars	Fire	Marine	Miscellaneous												Grand Total
			Motor OD	Motor TP	Motor Total	Workmen's Compensation	Personal Accident	Health Insurance	Liability	Engineering	Trade Credit	Aviation	Others	Miscellaneous Total	
Commission paid															
Commission Paid Direct	1,901	-	29,529	7	29,535	-	19	7,386	-	-	-	-	2,013	38,954	40,855
Add: Re-insurance Accepted	142	-	-	-	-	-	-	-	-	14	-	-	-	14	156
Less: Commission on Re-insurance Ceded	1,916	-	1,389	321	1,710	-	8,246	385	-	-	-	-	1,502	11,842	13,758
Net Commission	**127**	**-**	**28,140**	**(315)**	**27,825**	**-**	**(8,226)**	**7,002**	**-**	**14**	**-**	**-**	**512**	**27,126**	**27,253**
Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:															
Agents	27	-	2,871	3	2,874	-	1	48	-	-	-	-	2	2,925	2,952
Brokers	23	-	7,148	-	7,148	-	19	338	-	-	-	-	2	7,507	7,530
Corporate Agency	(594)	-	(5,928)	(5)	(5,933)	-	(6)	(5,244)	-	-	-	-	(873)	(12,056)	(12,650)
Referral	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Others	2,444	-	25,437	8	25,445	-	6	12,244	-	-	-	-	2,882	40,578	43,023
TOTAL (B)	**1,901**	**-**	**29,528**	**7**	**29,535**	**-**	**19**	**7,386**	**-**	**-**	**-**	**-**	**2,013**	**38,954**	**40,855**

Upto the quarter ended 30th September 2017

Particulars	Fire	Marine	Miscellaneous												Grand Total
			Motor OD	Motor TP	Motor Total	Workmen's Compensation	Personal Accident	Health Insurance	Liability	Engineering	Trade Credit	Aviation	Others	Miscellaneous Total	
Commission paid															
Commission Paid Direct	2,522	-	52,965	18	52,983	-	27	12,682	-	-	-	-	2,889	68,581	71,103
Add: Re-insurance Accepted	231	-	-	-	-	-	-	-	-	21	-	-	-	21	252
Less: Commission on Re-insurance Ceded	2,567	-	2,668	637	3,305	-	13,619	651	-	-	-	-	2,139	19,714	22,281
Net Commission	**186**	**-**	**50,297**	**(619)**	**49,678**	**-**	**(13,592)**	**12,031**	**-**	**21**	**-**	**-**	**750**	**48,888**	**49,074**
Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:															
Agents	36	-	4,094	10	4,104	-	1	61	-	-	-	-	4	4,170	4,206
Brokers	42	-	13,849	-	13,849	-	20	363	-	-	-	-	3	14,235	14,277
Corporate Agency	-	-	5,173	-	5,173	-	-	7	-	-	-	-	-	5,180	5,180
Referral	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Others	2,444	-	29,849	8	29,857	-	6	12,251	-	-	-	-	2,882	44,996	47,440
TOTAL (B)	**2,522**	**-**	**52,965**	**18**	**52,983**	**-**	**27**	**12,682**	**-**	**-**	**-**	**-**	**2,889**	**68,582**	**71,103**

For the quarter ended 30th September 2016

Particulars	Fire	Marine	Miscellaneous												Grand Total
			Motor OD	Motor TP	Motor Total	Workmen's Compensation	Personal Accident	Health Insurance	Liability	Engineering	Trade Credit	Aviation	Others	Miscellaneous Total	
Commission paid															
Commission Paid Direct	-	-	6,694	-	6,694	-	-	2,871	-	-	-	-	-	9,565	9,565
Add: Re-insurance Accepted	139	-	-	-	-	-	-	-	-	21	-	-	-	21	160
Less: Commission on Re-insurance Ceded	-	-	629	122	751	-	-	145	-	-	-	-	-	895	895
Net Commission	**139**	**-**	**6,065**	**(122)**	**5,943**	**-**	**-**	**2,727**	**-**	**21**	**-**	**-**	**-**	**8,691**	**8,830**
Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:															
Agents	-	-	17	-	17	-	-	-	-	-	-	-	-	17	17
Brokers	-	-	1,445	-	1,445	-	-	-	-	-	-	-	-	1,445	1,445
Corporate Agency	-	-	5,079	-	5,079	-	-	2,871	-	-	-	-	-	7,950	7,950
Referral	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Others	-	-	154	-	154	-	-	-	-	-	-	-	-	154	154
TOTAL (B)	**-**	**-**	**6,694**	**-**	**6,694**	**-**	**-**	**2,871**	**-**	**-**	**-**	**-**	**-**	**9,565**	**9,565**

Upto the quarter ended 30th September 2016

Particulars	Fire	Marine	Miscellaneous												Grand Total
			Motor OD	Motor TP	Motor Total	Workmen's Compensation	Personal Accident	Health Insurance	Liability	Engineering	Trade Credit	Aviation	Others	Miscellaneous Total	
Commission paid															
Commission Paid Direct	-	-	11,437	-	11,437	-	-	5,360	-	-	-	-	-	16,797	16,797
Add: Re-insurance Accepted	139	-	-	-	-	-	-	-	-	21	-	-	-	21	160
Less: Commission on Re-insurance Ceded	-	-	1,039	199	1,237	-	-	270	-	-	-	-	-	1,508	1,508
Net Commission	**139**	**-**	**10,399**	**(199)**	**10,200**	**-**	**-**	**5,089**	**-**	**21**	**-**	**-**	**-**	**15,310**	**15,449**
Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:															
Agents	-	-	17	-	17	-	-	-	-	-	-	-	-	17	17
Brokers	-	-	1,946	-	1,946	-	-	(2)	-	-	-	-	-	1,943	1,943
Corporate Agency	-	-	9,320	-	9,320	-	-	5,362	-	-	-	-	-	14,682	14,682
Referral	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Others	-	-	154	-	154	-	-	-	-	-	-	-	-	154	154
TOTAL (B)	**-**	**-**	**11,437**	**-**	**11,437**	**-**	**-**	**5,360**	**-**	**-**	**-**	**-**	**-**	**16,797**	**16,797**