# Kotak Mahindra General Insurance Company Limited

**IRDAI Registration No. 152 Dated November 18, 2015**

**SCHEDULES TO AND FORMING PART OF THE REVENUE ACCOUNTS AND PROFIT AND LOSS ACCOUNT FOR THE QUARTER ENDED ON AND TO BALANCE SHEET AS AT 31st DECEMBER 2016**

**FORM NL-6-COMMISSION SCHEDULE**

**COMMISSION**

Rs '000

**For the quarter ended 31st December 2016**

| Particulars | Fire | Marine | Miscellaneous | | | | | | | | | | | | Grand Total |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| | | | Motor OD | Motor TP | Motor Total | Workmen's Compensation | Personal Accident | Health Insurance | Liability | Engineering | Trade Credit | Aviation | Others | Miscellaneous Total | |
| **Commission paid** | | | | | | | | | | | | | | | |
| Commission Paid Direct | - | - | 12,536 | - | 12,536 | - | - | 3,214 | - | - | - | - | - | 15,750 | 15,750 |
| Add: Re-insurance Accepted | 81 | - | - | - | - | - | - | - | - | 11 | - | - | - | 11 | 92 |
| Less: Commission on Re-insurance Ceded | - | - | 1,153 | 193 | 1,346 | - | 1,470 | 162 | - | - | - | - | - | 2,978 | 2,978 |
| **Net Commission** | **81** | **-** | **11,384** | **(193)** | **11,191** | **-** | **(1,470)** | **3,051** | **-** | **11** | **-** | **-** | **-** | **12,783** | **12,864** |
| **Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:** | | | | | | | | | | | | | | | |
| Agents | - | - | 58 | - | 58 | - | - | 0 | - | - | - | - | - | 59 | 59 |
| Brokers | - | - | 3,111 | - | 3,111 | - | - | 4 | - | - | - | - | - | 3,115 | 3,115 |
| Corporate Agency | - | - | 6,431 | - | 6,431 | - | - | 3,210 | - | - | - | - | - | 9,641 | 9,641 |
| Referral | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Others | - | - | 2,936 | - | 2,936 | - | - | - | - | - | - | - | - | 2,936 | 2,936 |
| **TOTAL (B)** | - | - | 12,536 | - | 12,536 | - | - | 3,214 | - | - | - | - | - | 15,750 | 15,750 |

**Upto the quarter ended 31st December 2016**

| Particulars | Fire | Marine | Miscellaneous | | | | | | | | | | | | Grand Total |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| | | | Motor OD | Motor TP | Motor Total | Workmen's Compensation | Personal Accident | Health Insurance | Liability | Engineering | Trade Credit | Aviation | Others | Miscellaneous Total | |
| **Commission paid** | | | | | | | | | | | | | | | |
| Commission Paid Direct | - | - | 23,973 | - | 23,973 | - | - | 8,573 | - | - | - | - | - | 32,547 | 32,547 |
| Add: Re-insurance Accepted | 220 | - | - | - | - | - | - | - | - | 32 | - | - | - | 32 | 251 |
| Less: Commission on Re-insurance Ceded | - | - | 2,191 | 392 | 2,583 | - | 1,470 | 433 | - | - | - | - | - | 4,485 | 4,485 |
| **Net Commission** | **220** | **-** | **21,782** | **(392)** | **21,390** | **-** | **(1,470)** | **8,141** | **-** | **32** | **-** | **-** | **-** | **28,093** | **28,313** |
| **Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:** | | | | | | | | | | | | | | | |
| Agents | - | - | 75 | - | 75 | - | - | 0 | - | - | - | - | - | 75 | 75 |
| Brokers | - | - | 5,057 | - | 5,057 | - | - | 2 | - | - | - | - | - | 5,058 | 5,058 |
| Corporate Agency | - | - | 15,752 | - | 15,752 | - | - | 8,572 | - | - | - | - | - | 24,323 | 24,323 |
| Referral | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Others | - | - | 3,090 | - | 3,090 | - | - | - | - | - | - | - | - | 3,090 | 3,090 |
| **TOTAL (B)** | - | - | 23,973 | - | 23,973 | - | - | 8,573 | - | - | - | - | - | 32,547 | 32,547 |

**For the quarter ended 31st December 2015**

| Particulars | Fire | Marine | Miscellaneous | | | | | | | | | | | | Grand Total |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| | | | Motor OD | Motor TP | Motor Total | Workmen's Compensation | Personal Accident | Health Insurance | Liability | Engineering | Trade Credit | Aviation | Others | Miscellaneous Total | |
| **Commission paid** | | | | | | | | | | | | | | | |
| Commission Paid Direct | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Add: Re-insurance Accepted | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Less: Commission on Re-insurance Ceded | - | - | 0.1 | 0.02 | 0.1 | - | - | - | - | - | - | - | - | 0.1 | 0.1 |
| **Net Commission** | **-** | **-** | (0.1) | (0.02) | (0.1) | - | - | - | - | - | - | - | - | (0.1) | (0.1) |
| **Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:** | | | | | | | | | | | | | | | |
| Agents | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Brokers | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Corporate Agency | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Referral | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Others | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| **TOTAL (B)** | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |

**Upto the quarter ended 31st December 2015**

| Particulars | Fire | Marine | Miscellaneous | | | | | | | | | | | | Grand Total |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| | | | Motor OD | Motor TP | Motor Total | Workmen's Compensation | Personal Accident | Health Insurance | Liability | Engineering | Trade Credit | Aviation | Others | Miscellaneous Total | |
| **Commission paid** | | | | | | | | | | | | | | | |
| Commission Paid Direct | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Add: Re-insurance Accepted | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Less: Commission on Re-insurance Ceded | - | - | 0.1 | 0.02 | 0.1 | - | - | - | - | - | - | - | - | 0.1 | 0.1 |
| **Net Commission** | **-** | **-** | **(0.1)** | **(0.02)** | **(0.1)** | **-** | **-** | **-** | **-** | **-** | **-** | **-** | **-** | (0.1) | (0.1) |
| **Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:** | | | | | | | | | | | | | | | |
| Agents | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Brokers | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Corporate Agency | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Referral | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Others | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| **TOTAL (B)** | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |