

PERIODIC DISCLOSURES

FORM NL-40 BUSINESS ACQUISITION THROUGH DIFFERENT CHANNELS

(Rs in Lakhs)

Sl.No.	Channels	For the quarter ended 31st December 2016		For the quarter ended 31st December 2015		Upto the quarter ended 31st December 2016		Upto the quarter ended 31st December 2015	
		No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium
1	Individual agents	176	11.32	-	-	194	13.73	-	-
2	Corporate Agents-Banks	15,079	1,105.46	-	-	31,245	2,693.48	-	-
3	Corporate Agents -Others	653	160.56	-	-	1,928	461.24	-	-
4	Brokers	5,210	467.86	-	-	7,645	749.21	-	-
5	Micro Agents	-	-	-	-	-	-	-	-
6	Direct Business	4,963	423.98	3	0.21	7,627	791.57	3	0.21
7	Others-Web Aggregator	5,421	436.50	-	-	5,423	436.80	-	-
	Total (A)	31,502	2,605.69	3	0.21	54,062	5,146.03	3	0.21
1	Referral (B)	-	-	-	-	-	-	-	-
	Grand Total (A+B)	31,502	2,605.69	3	0.21	54,062	5,146.03	3	0.21